

FEDERAL SUPPLY SERVICE AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT,
SOFTWARE, AND SERVICES

Special Item No. 132-3 Leasing
Special Item No. 132-8 Purchase of Hardware
Special Item No. 132-12 Maintenance and Repair
Special Item No. 132-33 Purchase of Software
Special Item No. 132-34 Maintenance of Software
Special Item No. 132-51 Information Technology Professional Services

SIN 132-8 Hardware

Category Code

FSC Class 7010 System Configuration	
End User Computers	G
Laptop, Portable and Notebook Computers	N
FSC Class 7025 Other ADP Input/Output and Storage Devices	
Printers	A
Displays	B
Network Equipment	J
Other Communication Equipment	W
FSC Class 7050 ADP Components	
ADP Boards	F

SIN 132-33 Software

FSC Class 7030 Information Technology Software	
Operating System Software	H

SIN 132-51 IT Professional Services

FPDS CODE D301	IT Facility Operation and Maintenance
FPDS CODE D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
	Y2K Millennium Conversion Services
FPDS Code D310	IT Backup and Security Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
FPDS Code D316	IT Network Management Services

WORLD WIDE TECHNOLOGY, INC.

58 Weldon Parkway
Maryland Heights, MO 63043
(314) 919-1400

Contract Number: GS-35F-4194D

Period Covered by Contract: September 23, 1996 through September 22, 2007

General Services Administration
Federal Supply Service

Products and ordering information in this Authorized ADP Schedule Pricelist is also available on the GSA Advantage! system. Agencies can browse GSA Advantage! by accessing the GSA's Home Page via Internet at www.gsa.gov.

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Information For Ordering Offices

SPECIAL NOTICE TO AGENCIES:

Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

Information For Ordering Offices

1. **Geographic Scope of Contract:** The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii, the Commonwealth of Puerto Rico.

2. **World Wide Technology Ordering Address and Payment Information:**

World Wide Technology, Inc.
58 Weldon Parkway
Maryland Heights, MO 63043

Government Commercial Credit Cards will be acceptable for payment. In addition, bank account information for wire transfer payments will be shown on the invoice.

Below is the telephone number that can be used by ordering agencies to obtain technical and/or ordering assistance.

(314) 919-1400

3. The Contractor shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. **Statistical Data for Government Ordering Office Completion of Standard Form 279:**

Block 9: G. Order/Modification Under Federal Schedule
Block 16: Contractor Establishment Code (DUNS): 614948396
Block 30: Type of Contractor - A, Small Disadvantaged Business
Block 31: Woman-Owned Small Business - NO
Block 34: Walsh-Healey Act Manufacturer or Regular Dealer? REGULAR DEALER
Block 36: World Wide Technology Taxpayer Identification Number (TIN) - 43-1401900

4a. **CAGE Code:** 0MNV1

5. **FOB Destination**

6. **COMMERCIAL DELIVERY SCHEDULE (MULTIPLE AWARD SCHEDULES)**

(a) **TIME OF DELIVERY.** World Wide Technology shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below. Offerors shall insert in the "time of Delivery (days ARO)" column in the Schedule of Items a definite number of calendar days within which delivery will be made. In no case shall the offered delivery time exceed World Wide Technology normal commercial practice.

ITEMS OR GROUPS OF ITEMS (SIN or Nomenclature)	DELIVERY TIME (DAYS ARO)
132-3	30
132-8	30
132-33	30

(b) **EXPEDITED DELIVERY TIMES.** For those items that can be delivered quicker than the delivery times in paragraph (a), above, the offeror is requested to insert below, a time (hours/days ARO) that delivery can be made when **expedited delivery** is requested.

ITEMS OR GROUPS OF ITEMS (SIN or Nomenclature)	EXPEDITED DELIVERY TIME (HOURS/DAYS ARO)
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132-3	1-29
132-8	1-29
132-33	1-29

(c) **OVERNIGHT AND 2-DAY DELIVERY TIMES.** Schedule customers may require overnight or 2-day delivery. The offeror is requested to annotate in its pricelist or by separate attachment the items that can be delivered overnight or within 2 days. Contractors offering such delivery service will be required to state in the FSS pricelist details concerning this service.

(d) **URGENT REQUIREMENTS**

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact World Wide Technology for the purpose of obtaining accelerated delivery. World Wide Technology shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by World Wide Technology in writing.) If World Wide Technology offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts: No additional discounts apply. **All price are NET.**

8. Trade Agreements Act of 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing: Available outside the scope of this contract.

10. Small Requirements: The minimum dollar value of orders to be issued is \$50.00.

11. Maximum Order: (All dollar amounts are exclusive of any discount for prompt payment.)

a. Special Item 132-3 - Leasing

The maximum dollar value per purchase order/price for all leased products will be \$500,000.

b. Special Item 132-8 - Purchase of Equipment

The maximum dollar value per order will be \$500,000 for all equipment.

c. Special Item 132-12 - Repair Parts ONLY

The maximum dollar value per order will be \$10,000.

d. Special Item 132-33 - Perpetual Software License

The maximum dollar value per order will be \$50,000 or \$500,000 for all Perpetual Software Licenses.

e. Special Item 132-51 - Information Technology Professional Services

The maximum dollar value per order will be \$500,000 for all Information Technology Services.

Note: Maximum Order do not apply to Special Item Numbers 132-12 Maintenance and Repair (except for Repair Parts) or 132-34 Maintenance of Software.

12. USE OF FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE CONTRACTS. In accordance with FAR 8.404:

[NOTE: Special ordering procedures have been established for Special Item Numbers (SINs) 132-51 IT Professional Services; refer to the terms and conditions for this SIN.]

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering offices need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering office has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the Government's needs.

a. Orders placed at or below the micro-purchase threshold. Ordering offices can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.

b. Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold. Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering offices should consider reasonably available information about the supply or service offered under MAS contracts by using the "GSA Advantage!" on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the agency's needs. In selecting the supply or service representing the best value, the ordering office may consider--

- (1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
- (2) Trade-in considerations;
- (3) Probable life of the item selected as compared with that of a comparable item;
- (4) Warranty considerations;
- (5) Maintenance availability;
- (6) Past performance; and
- (7) Environmental and energy efficiency considerations.

c. Orders exceeding the maximum order threshold. Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering office to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering offices shall--

- (1) Review additional Schedule Contractors' catalogs/pricelists or use the "GSA Advantage!" on-line shopping service;
- (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and

(3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

(1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);

(2) Offer the lowest price available under the contract; or

(3) Decline the order (orders must be returned in accordance with FAR 52.216-19).

d. Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering offices may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.

e. Price reductions. In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering offices will find it advantageous to request a price reduction. For example, when the ordering office finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering office the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual agency for a specific order.

f. Small business. For orders exceeding the micro-purchase threshold, ordering offices should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.

g. Documentation. Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an agency requirement in excess of the micro-purchase threshold is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering office shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the agency's needs.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: Federal departments and agencies acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering offices, shall be responded to promptly by the Contractor.

13.1. FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the

NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2. FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. SECURITY REQUIREMENTS.

In the event security requirements are necessary, the ordering activities may incorporate, in their delivery orders, a security clause in accordance with current laws, regulations, and individual agency policy; however, the burden of administering the security requirements shall be with the ordering agency. If any costs are incurred as a result of the inclusion of security requirements, such costs will not exceed ten percent (10%) or \$100,000, of the total dollar value of the order, whichever is lessor.

15. CONTRACT ADMINISTRATION FOR ORDERING OFFICES:

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the Government's convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. *GSA Advantage!* will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse *GSA Advantage!* by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF INCIDENTAL, NON-SCHEDULE ITEMS

For administrative convenience, open market (non-contract) items may be added to a Federal Supply Schedule Blanket Purchase Agreement (BPA) or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the ordering activity for the open market (non-contract) items.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

(1) Time of delivery/installation quotations for individual orders;

(2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.

(3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. YEAR 2000 WARRANTY - COMMERCIAL SUPPLY ITEMS (I-FSS-550-A) (AUG 1997)

"Year 2000 compliant," as used in this part, means, with respect to information technology, that the information technology accurately processes date/time data, (including, but not limited to, calculating, comparing, and sequencing) from, into, and between the twentieth and twenty-first centuries, and the years 1999 and 2000 and leap year calculations, to the extent that other information technology, used in combination with the information technology being acquired, properly exchanges date/time data with it.

(a) All currently awarded products that are not Year 2000 compliant must be deleted from this contract no later than December 31, 1999.

(b) Any contract modifications, adding new items under clause 552.243-72, Modifications (Multiple Award Schedule), must meet the warranty requirement in paragraph c, below.

(c) The Contractor warrants that each hardware, software, and firmware product delivered under this contract shall be able to accurately process date data (including, but not limited to, calculating, comparing, and sequencing) from, into, and between the twentieth and twenty-first centuries, including leap year calculations, when used in accordance with the product documentation provided by the Contractor, provided that all listed or unlisted products (e.g. hardware, software, firmware) used in combination with such listed product properly exchange date data with it. If the contract requires that specific listed products must perform as a system in accordance with the foregoing warranty, then that warranty shall apply to those listed products as a system. The duration of this warranty and the remedies available to the Government for breach of this warranty shall be as defined in, and subject to, the terms and limitations of the Contractor's standard commercial warranty or warranties contained in this contract, provided that notwithstanding any provision to the contrary in such commercial warranty or warranties, the remedies available to the Government under this warranty shall include repair or replacement of any listed product whose non-compliance is discovered and made known to the Contractor in writing within ninety (90) days after acceptance. Nothing in this warranty shall be construed to limit any rights or remedies the Government may otherwise have under this contract with respect to defects other than Year 2000 performance.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

Federal Acquisition Regulation (FAR) 13.201(a) defines Blanket Purchase Agreements (BPAs) as "...a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.202(c)(3), which reads, in part, as follows:

"BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract."

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with

Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

21. CONTRACTOR TEAM ARRANGEMENTS

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirements. The policy and procedures outlined in this part will provide more flexibility and allow innovative acquisition methods when using the Federal Supply Schedules. See the additional information regarding Contractor Team Arrangements in this Schedule Pricelist.

**TERMS AND CONDITIONS APPLICABLE TO LEASE OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT
SPECIAL ITEM 132-3**

1. STATEMENT.

It is understood by all parties to this contract that this is a lease arrangement. In that regard, the Government, as Lessee, contemplates fulfilling that agreement. Each lease transaction hereunder shall be initiated by a Delivery Order which shall, either itself or through a Statement of Work or other attachment, specify the terms of the transaction. Prior to acceptance of the Order, Contractor may require information from the Government to establish and document the essential use of the Equipment. Such information would include, but is not limited to, a description of the applications support by the Equipment and planned life-cycle for the Equipment.

2. TERM.

The date the Government accepts the Equipment is the Commencement Date. The term will begin on the Commencement Date and continue through the end of the Term unless the Government does not exercise its right to extend the Lease Agreement. For acceptance to occur the Equipment must operate in accordance with manufacturer's published specifications. The Government must give written notification of acceptance or rejection. If the Government does not provide written acceptance or rejection within ten days (the later of the date of receipt or installation), the Government shall be deemed to have accepted the Equipment.

Any such Lease shall be Ordered on the basis that the known requirements may exceed the then-current Government Fiscal Year (ending 30 September of the then-current year). However, the parties agree that fiscal appropriations restrictions could preclude a Lease Term from running into a subsequent Fiscal Year. Accordingly, subject to the other obligations of this agreement, any such Lease shall remain in effect through September 30 of the then-current Fiscal Year, or the expiration of the specified Lease Term, whichever is earlier, subject to the obtaining of Extension(s).

In consideration, however, of the fact that in order to provide any such Lease, the Equipment must be purchased outright from manufacturers/distributors, the Government agrees that it shall use its very best efforts to effect an Extension of each Lease (which shall be under its original terms) into subsequent Fiscal Years, until the Original Order's specified Lease Term is satisfied. Such Government efforts shall include, but not be limited to, the securing of a Non-Severability Waiver, if at all possible. For its part, the Contractor shall obtain the Equipment for the Original Order and, relative to any Extensions, be prepared to expedite any such Extension(s) as necessary to facilitate the Government's desire for continuity of use, service and, as applicable, maintenance.

In order to help facilitate any such Extensions, the Government shall provide to World Wide Technology written notice of Extension as soon as practicable, but in no event more than ten (10) business days after the Government receives notification of the next Fiscal Year's availability of funds which may be used for such.

3. UPGRADES AND ADDITIONS

- A. Lessee may affix or install any accessory, addition, upgrade, equipment or device on the Equipment ("Additions") provided that such Additions:
- (1) can be removed without causing material damage to the Equipment,
 - (2) do not reduce the value of the Equipment, and
 - (3) are obtained from or approved by Lessor and are not subject to the interest of any third party other than Lessor.
- B. Any other Additions may not be installed without Lessor's prior written consent. At the end of the Term, Lessee shall remove any Additions which:

- (1) were not leased by Lessor, and
 - (2) are readily removable without causing material damage or impairment of the intended function, use, or value of the Equipment and restore Equipment to its original configuration.
- C. Any Additions which are not so removable will become the Lessor's property (lien free).
- D. Equipment Modifications:
- (1) Modifications to Equipment may not be placed when (1) the modification has an aggregated purchase price of less than \$25,000; or (2) there are fewer than twelve (12) months remaining on the lease for the Equipment being modified. When either of these conditions exists, the modification can only be made upon payment of the purchase price of the modification.
 - (2) For each Equipment modification (including upgrades and additions) placed under the lease, the term of the Equipment modification will be coterminous with the Lease Term for the Equipment being modified. The lease shall continue for its Term; and the Government shall issue a modification to its delivery order which sets forth the new monthly lease payment.

4. USE, MAINTENANCE AND INSTALLATION

- A. Maintenance and installation, when applicable, may be included in the Lease payment. Alternatively, with written consent of Lessor, Lessee may purchase installation and/or maintenance services from a Third Party or perform installation and/or service maintenance itself. In either event, basic maintenance must be in effect for the Term of the Lease for all Equipment under this agreement. If Third Party installation and/or maintenance is used, Lessee shall furnish evidence of such installation and/or maintenance to Lessor.
- B. Installation rates and terms and conditions will be at the rate and terms and conditions of the prevailing GSA Schedule contract in effect.
- C. The Government shall keep records of the location of the Equipment and use best efforts to provide the Lessor with thirty (30) days' written notice of any intended relocation of the Equipment, and all expenses of the relocation shall be paid by the Lessee including transportation and reinstallation at the new site. Lease payments shall continue even if the Government relocates Equipment.

5. ORDERS.

- A. Orders placing Equipment under a Lease must specify that the Equipment being Leased must include maintenance as specified in paragraph 4.
- B. All orders shall remain in effect until the planned expiration date. Termination of the Lease can only be made pursuant to paragraph 12.
- C. Orders under Lease shall not be deemed to obligate succeeding fiscal year's funds or otherwise commit the Government to renewal.
- D. The minimum order quantity for any individual Order shall be \$ 100,000 in GSA Purchase Value.
- E. Any Order may be clarified or modified through the attachment of supplemental terms and conditions.

6. TITLE.

Equipment shall be deemed to be personal property. Lessee shall have no right or interest in the Equipment except as provided in this Lease and shall hold the Equipment subject and subordinate to the rights of Lessor.

7. LEASE PAYMENTS

Lease payments shall accrue from the Commencement Date. The Lessor, or its assignee, shall invoice the Government for each monthly lease payment. The first invoice shall be delivered to the Lessee at the end of the month in which acceptance occurs, and monthly thereafter. A fraction of a month for a partial month of usage will be billed for the first and last month if applicable. The Lessee shall make payments monthly within thirty (30) days of receipt of a proper invoice, and all late payments shall include interest in accordance with the Prompt Payment Act. The monthly lease payments shall remain fixed for the term, unless the payments are adjusted as the result of an Equipment modification. Alternate payment plans may be available and shall be set forth in supplemental terms and conditions to an Order.

Payments shall be made to a bank or financing company of Lessor's choice. The Government acknowledges that the bank or financing company does not assume Contractor's obligations hereunder, and agrees to make all payments owed to Lessor without abatement.

8. RISK OF LOSS OR DAMAGE

- A. When loss or damage is due to the fault or negligence of the Government, Government is obligated to pay all Lease Payments under the Contract. Alternatively, with written consent of Lessor, Lessee may purchase Equipment at the current fair market price, or the total sum of the remaining lease payments, less interest, or pay to have the Equipment repaired. If Equipment is repaired, Lessee shall furnish evidence of such repairs to Lessor, and are subject to approval from Lessor.
- B. If any Asset is damaged, Government shall promptly notify World Wide Technology and shall, at Government's expense, within sixty (60) days of such damage, cause to be made such repairs as are necessary to return such Asset(s) to its previous condition.
- C. In the event any Asset is destroyed, damaged beyond repair, lost, stolen, or taken by Governmental action for a stated period extending beyond the Lease Term (an "Event of Loss"), Government shall promptly notify Contractor and either i) replace the Asset(s) or ii) with the consent of World Wide Technology, purchase Equipment at the current fair market price, or the total sum of the remainder lease payments on the next Lease Payment date following such Event of Loss. After payment of such Amount and all Lease Payments due and owing on or before such Lease Payment date, Government's obligation to pay further Lease Payments allocable to the Asset(s) which suffered the Event of Loss shall cease.
- D. The Government is relieved from all risk of loss or damage to the Equipment during periods of transportation, installation and during the entire time the Equipment is in possession of the Government, except when loss or damage is due to the fault or negligence of the Government. The Government shall assume risk of loss or damage to the Equipment during relocation unless World Wide Technology shall undertake such relocation.

9. LEASE END/DISCONTINUANCE OPTIONS.

Upon written notice given at least ninety (90) days prior to expiration of the Lease Term, and provided Lessee is not in default, Lessee may:

- (i) exercise any Purchase options set forth in the Lease, or
- (ii) renew the Lease, or
- (iii) return the Equipment to Lessor at the expiration date of the Lease pursuant to paragraph

10.

10. RETURN OF EQUIPMENT

Within thirty (30) days after the date of termination for convenience of the Government or non-renewal of the Lease Agreement, the Government shall, at its own risk and expense, have the Equipment packed for shipment in accordance with the Lessor's specifications and shall return the Equipment to the Lessor in the same condition as when delivered, ordinary wear and tear excepted.

Upon request by the Government and at the Government's expense, the Lessor shall assist in the deinstallation and packing of Equipment so terminated or non-renewed. Such services, if required, are outside the scope of the Contract.

11. DEFINITIONS

- Government: The issuing entity as set forth on the Delivery Order or (Order).
- Contractor: World Wide Technology, Inc. or (Lessor).
- Asset(s): As described in the Delivery Order or (Equipment).
- Lease Payment: The periodic payment set forth in the Delivery Order.
- Lease Term: The entire length of time for which the Asset(s) are scheduled to be leased, as set forth in the Delivery Order.
- First Lease Payment Due Date: 30 days from First Invoice (issuable on last day of month of Acceptance).

12. TERMINATION FOR CONVENIENCE

Government hereby acknowledges and agrees that it has specifically elected the Lease Term of the Order. Contractor has relied on such representation in determining the fair Lease Payment. In the event Government exercises its right to terminate for convenience under FAR 52.249-2, any schedule of charges agreed to by Lessor and any entity financing Lessor's acquisition of the leased Equipment, and reasonably calculated to compensate that entity for the present value of expected lease payments on the terminated portion of any lease, as set forth below, shall be considered under FAR 52.249-2(f)(2)(ii).

12 Month Term

Payment No.	Amount %	Payment No.	Amount %
1	%	7	%
2	%	8	%
3	%	9	%
4	%	10	%
5	%	11	%
6	%	12	%

24 Month Term

1	%	13	%
2	%	14	%
3	%	15	%
4	%	16	%
5	%	17	%
6	%	18	%
7	%	19	%
8	%	20	%
9	%	21	%
10	%	22	%

11	%	23	%
12	%	24	%

36 Month Term

1	%	19	%
2	%	20	%
3	%	21	%
4	%	22	%
5	%	23	%
6	%	24	%
7	%	25	%
8	%	26	%
9	%	27	%
10	%	28	%
11	%	29	%
12	%	30	%
13	%	31	%
14	%	32	%
15	%	33	%
16	%	34	%
17	%	35	%
18	%	36	%

13. Government shall keep the Asset(s) free and clear of all levies, liens and encumbrances, except those in favor of Contractor and its assigns, in accordance with the provisions of FAR 52.229-1.
14. Government shall be solely responsible for arranging and paying for the delivery, installation, maintenance and repair of the Asset(s).
15. If Government desires a change or addition to its Asset configuration, then the Government shall give Contractor sixty (60) days prior written notice thereof. Contractor will respond in writing within fifteen (15) days from receipt of such request. The price for the change or addition will take into account the remaining term of the existing Contract, the price of the change or addition requested and the term of the new Contract.
16. MLC Federal, Inc. is World Wide Technology's assignee for Payments due ("Assignee"). All Lease Payments shall be directed to the as follows: MLC Federal, Inc. c/o CoreStates Bank, P.O. Box 8500-51605, Philadelphia, PA 19178-8500. No modifications will be issued changing the name and/or address of the Assignee without the prior written consent thereof. Government acknowledges that Assignee does not assume Contractor's obligations hereunder and agrees to make all payments owed to Assignee without abatement and not to assert against Assignee any claim, defense, setoff, recoupment or counterclaim which the Government may possess against World Wide Technology or any other party for any reason.

17. PRICING

Lessee shall make monthly Lease Payments on the Equipment. Lease Payments for each item of Equipment shall be calculated by the "Lease Formula" set forth below:

$$\text{Payment} = (A-B)*C$$

A = Purchase Price ("PP")

B = Residual Value Credit ("RVC")

C = Factor Rate ("FR")

If during the term of any lease, Lessee orders any addition(s) or modification(s), such Addition(s) or Modification(s) shall run concurrently with the Equipment to which they pertain, the parties shall agree on lease rate factors applicable for the remainder of the lease term. Lease payments for such Additions or modifications shall be paid monthly.

18. End of Term Option to Purchase/Lease

- A. The Government has the option to purchase the Equipment at the end of the term. The purchase option price will be calculated as follows; unpaid lease payments for the remainder of the term (if any) plus the lesser of Residual value, or Fair Market Value at the end of term, or an amount equal to, dependent upon the lease term, twenty-five (25) percent (12 month lease), twenty-one (21) percent (24 month lease), eighteen (18) percent (36 month lease), or fifteen (15) percent (48 month lease) of the initial GSA Selling Price. The Government is required to receive three (3) quotes, to determine Fair Market Value.
- B. The Government has the option to continue to lease the Equipment at the end of each term. If the Government wishes to continue to lease, by using the formula in seventeen (17) above, the price will be calculated as follows; the lesser of Residual Value, or Fair Market Value at the end of term, or an amount equal to, dependent upon the lease term, twenty-five (25) percent (12 month lease), twenty-one (21) percent (24 month lease), eighteen (18) percent (36 month lease), or fifteen (15) percent (48 month lease) of the initial GSA Selling Price.

19. Prompt Payment

Prompt Payment shall not apply to leasing.

**FORMULA TO DERIVE THE PAYMENT
FOR LEASING UNDER THE GSA SCHEDULE**

The formula is as follows:

$$\text{Payment} = (A-B)*C$$

The formula is comprised of the following variables:

A. Purchase Price ("PP")

GSA Selling Price

B. Residual Value Credit ("RV")

Residual Value Credit shall be negotiated at the outset of the Lease term and provided to the Government.

C. Factor Rate ("FR")

The Factor Rate will be calculated based upon the mathematics of annuities for the term selected. The interest cost component of the factor rate will not exceed the U.S. Treasury Rate (at the date corresponding to the end of the Lease Term selected by the Government at the outset of the Lease) as set forth in Federal Reserve statistical release H.15 plus a pre-negotiated amount of basis points, not to exceed 425 basis points.

Example:

GSA Selling Price:	\$200,000
A. Adjusted Purchase Price:	\$200,000
B. Residual Value Credit:	\$30,000 (negotiated)
C. Factor Rate:	.0329
(A-B)*C = Payment	(\$200,000-\$30,000)*.0329 = \$5,593

Notes for this example:

1. The .0329 Factor Rate is based upon the mathematical annuity calculation for a 36 month lease with an interest cost. The Government can use a computer program, HP12C Financial Calculator or the following formula to verify the factor:

$$\text{Payment} = \frac{1}{1 - \frac{1}{(1+i)^N}}$$

2. The Residual Value Credit and the Residual Value End of Term is set by Lessor based upon market conditions including risk/return analysis.

3. The GSA Selling Price.

4. The Adjusted Purchase Price is based upon a Lease Margin applied to the GSA Selling Price. The Lease Margin is set by the Lessor based upon the cost and profit structure of a lease to the Federal Government.

**GENERAL TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT
SPECIAL ITEM 132-8**

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must be new and satisfactorily perform the function for which it is intended.

2. ORDER

A written order, EDI (GSA Advantage! and FACNET), and credit card orders shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, World Wide Technology will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders, BPA's or BOA's, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

a. **INSTALLATION.** The equipment provided under this contract is normally self-installable.

b. **OPERATING AND MAINTENANCE MANUALS.** World Wide Technology shall furnish the Government with one (1) copy of all operating and maintenance manuals relating to the equipment being installed/purchased.

5. ACCEPTANCE

Equipment must operate in accordance with manufacturer's published specifications. The user agency should give World Wide Technology a notice of acceptance or rejection within 30 days from receipt of the equipment. The Government is relieved of all risk of loss or damage prior to acceptance.

6. GUARANTEE

a. World Wide Technology will furnish all maintenance, machine adjustments, repairs, and parts at a geographically convenient designated depot location (see 6.f.) for a period of equal to the warranty as listed on the price pages for each item.

b. All parts replaced during the guarantee period shall become the property of World Wide Technology.

c. Prior to the expiration of the guarantee period, whenever equipment is shipped for repair or mechanical replacement purposes, World Wide Technology shall bear all costs, including, but not limited to, costs of packing, transportation, rigging, drayage, and insurance. This guarantee shall apply to the replacement machine from the date of its acceptance.

d. When equipment is returned to World Wide Technology establishment for repairs, World Wide Technology shall be responsible for any damage or loss, from the time the equipment is removed from the Government's installation, until the equipment is returned to such installation.

e. This guarantee does not apply if damage to the equipment is occasioned by fault or negligence of the Government.

f. Inspection and repair of defective equipment under this guarantee will only be performed at World Wide Technology plant at the following address:

____ World Wide Technology., Inc.,____
____ 58 Weldon Parkway____
____ Maryland Heights, MO 63043____

and defective equipment will be repaired or replaced within 48 hours after receipt.

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the Government will be charged will be the Government purchase price in effect at the time of order placement, or the Government purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. TRADE-IN OF INFORMATION TECHNOLOGY (FIP) EQUIPMENT

When an agency determines that Information Technology (FIP) equipment will be replaced, the agency shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding Disposition of Information Technology Excess Personal Property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in FPMR 41 CFR part 101-46.

**TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE AND REPAIR
GOVERNMENT-OWNED GENERAL PURPOSE INFORMATION TECHNOLOGY
EQUIPMENT, AFTER EXPIRATION OF GUARANTEE PROVISIONS
(SPECIAL ITEM 132-12)**

1. SERVICE AREAS

a. The maintenance and repair rates listed herein are applicable to any Government location within a 100 mile radius of the contractor's service points. If any additional charge is to apply because of the greater distance from the contractor's service locations, the mileage rate or other distance factor shall be stated in paragraph 5.c.(3) of this Special Item Number.

b. When repair services cannot be performed at the Government installation site, the repair services will be performed at the contractor's plant(s) listed below:

58 Weldon Parkway
Maryland Heights, MO 63043

2. MAINTENANCE ORDER

a. A written order shall be the only basis for maintenance in accordance with the terms of this contract. World Wide Technology shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item 132-12). Automatic acceptance of order renewals for maintenance service shall apply for machines which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by World Wide Technology as prescribed by this paragraph, the order shall be considered to be confirmed by World Wide Technology.

Written orders, EDI orders, credit card orders or, in the case of BPA's or BOA's, telephone orders are permissible.

b. World Wide Technology shall honor orders for maintenance for periods of one year or less. Maintenance service shall commence on a mutually agreed to date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee period. Orders for maintenance service shall not extend beyond the end of the contract period.

c. Maintenance may be discontinued by the Government on thirty (30) calendar days written notice, or shorter notice when agreed to by World Wide Technology; such notice to become effective thirty (30) calendar days from the date on the notification. However, the Government may extend the original discontinuance date upon written notice to World Wide Technology, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.

d. Annual Funding. When annually appropriated fiscal funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.

e. Cross-year Funding Within Contract Period. Where an ordering office's specific appropriation authority provides for a 12 month contract period which may cross fiscal years, the ordering office may place an order under this schedule contract for a period up to the expiration of the contract period (despite the intervening fiscal year ending).

3. LOSS OR DAMAGE

When World Wide Technology removes equipment to his establishment for repairs, World Wide Technology shall be responsible for any damage or loss, from the time the equipment is removed from

the Government's installation, until the equipment is returned to such installation.

4. SCOPE

a. World Wide Technology will be obligated to provide maintenance on all equipment listed herein as requested by the Government agency during the contract term.

b. Equipment being placed under this maintenance service contract shall be in good operating condition.

(i) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by World Wide Technology, without charge to the Government.

(ii) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by World Wide Technology, if the equipment was under World Wide Technology's guarantee or maintenance responsibility prior to the effective date of the maintenance order.

(iii) If the equipment was not under World Wide Technology's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the Government, in accordance with the provisions of Special Items 132-18 and 132-19 (or outside the scope of this contract).

5. RESPONSIBILITIES OF WORLD WIDE TECHNOLOGY

a. For equipment not covered by a maintenance contract or warranty, the contractor's repair service personnel shall complete repairs as soon as possible after notification by the Government that service is required. Within the service areas, this repair service should normally be done within 2 hours after notification.

b. GUARANTEE. All repair work will be unconditionally guaranteed for a period of ninety (90) calendar days.

6. RESPONSIBILITIES OF THE GOVERNMENT

a. Government personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of this contract, unless agreed to by World Wide Technology.

b. Subject to security regulations, the Government shall permit access to the equipment which is to be maintained.

7. RATE PROVISIONS

I. MAINTENANCE RATES

a. REGULAR HOURS

(1) World Wide Technology shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the Government.

(2) The basic monthly rate for each make and model of machine shall entitle the Government to remedial maintenance service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the Government location.

II. REPAIR SERVICE AND PARTS - NOT COVERED BY A MAINTENANCE CONTRACT

OR WARRANTY

a. **CHARGES.** Charges for repair service will include the labor charge, computed at the rates set forth below, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

b. **MULTIPLE MACHINES.** When repairs are ordered by a Government agency on two or more machines located in one or more buildings within walking distance of each other, the charges will be computed from the time the repairman commences work on the first machine, until the work is completed on the last machine. The time required to go from one machine to another, or from one building to another, will be considered actual work performance, and chargeable to the Government, provided the time consumed in going between machines (or buildings) is reasonable.

c. **TRAVEL OR TRANSPORTATION**

(1) **AT THE CONTRACTOR'S SHOP**

(a) When equipment is returned to the contractor's shop for adjustments or repairs which are not covered by the guarantee provision, the cost of transportation, packing, etc., from the Government location to the contractor's plant, and return to the Government location, shall be borne by the Government.

(b) The Government should not return defective equipment to the contractor for adjustments and repairs or replacement without his prior consultation and instruction.

(2) **AT THE GOVERNMENT LOCATION (Within Established Service Areas)**

When equipment is repaired at the Government location, and repair service rates are established for service areas or zones, the listed rates are applicable to any Government location within such service areas or zones. No extra charge, time, or expense will be allowed for travel or transportation of repairmen or machines to or from the Government office; such overhead is included in the repair service rates listed.

d. **LABOR RATES**

(1) **REGULAR HOURS**

The Regular Hours repair service rates listed herein shall entitle the Government to repair service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the Government location. There shall be no additional charge for repair service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the contractor.

REPAIR SERVICE RATES

<u>LOCATION</u>	<u>MINIMUM CHARGE*</u>	<u>REGULAR HOURS PER HOUR**</u>
WWT SHOP	__\$112.50__	__\$112.50

*MINIMUM CHARGES INCLUDE _1_ FULL HOURS ON THE JOB.

**FRACTIONAL HOURS, AT THE END OF THE JOB, WILL BE PRORATED TO THE NEAREST QUARTER HOUR.

8. INVOICES AND PAYMENTS

a. Invoices for maintenance service shall be submitted by the contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

Payment for maintenance service of less than one month's duration shall be prorated at 1/30th of the monthly rate for each calendar day.

b. Invoices for repair service and parts shall be submitted by the contractor as soon as possible after completion of work. Payment under blanket purchase orders will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each Government office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice, and shall be priced in accordance with paragraph #9. Below. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

9. REPAIR PARTS.

a. PRICES

All parts, furnished as spares or as repair parts in connection with the repair of equipment shall be new, equal to new, and warranted as new, standard parts manufactured by the equipment manufacturer. All parts shall be furnished at prices indicated in the contractor's commercial pricelist dated August 1996, at a discount of 0% from such listed prices.

b. GUARANTEE

All parts, furnished either as spares or repair parts in connection with the repair of equipment, will be unconditionally guaranteed for a period of one year.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE (SPECIAL ITEM 132-33)
AND MAINTENANCE (SPECIAL ITEM 132-34) OF GENERAL PURPOSE
COMMERCIAL ADP SOFTWARE LICENSES
(NON-EXCLUSIVE PERPETUAL USE)**

1. PURCHASE TERMS

- a. **ACCEPTANCE.** The Government shall accept or reject software in writing within thirty (30) calendar days after date of delivery.
- b. **GUARANTEE.** All software furnished pursuant to the terms of this contract will be unconditionally guaranteed for defects in the software or the disk for a period of one (1) year, beginning on the first day of acceptance.

2. TECHNICAL SERVICES

World Wide Technology, without additional charge to the Government, shall provide a hot line technical support number (314) 919-1400 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 8 a.m. to 5 p.m.

3. SOFTWARE MAINTENANCE

- a. Software maintenance service shall include the following:
All services offered to commercial customers by the original manufacturer.
- b. Invoices for maintenance service shall be submitted by the contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

4. PERIODS OF MAINTENANCE

- a. World Wide Technology shall honor orders for periods on one year or less.
- b. Maintenance may be discontinued by the Government on thirty (30) calendar days written notice to the contractor.
- c. All orders automatically expire on September 30 of the contract term. Thirty (30) calendar days prior to the expiration date of an order, the ordering office should notify World Wide Technology, in writing, if the maintenance is going to be permitted to expire. Orders for continued maintenance will be required, if maintenance is to be continued during the subsequent period.

5. UTILIZATION LIMITATIONS

Software acquisition is limited to commercial computer software defined to be:

COMMERCIAL COMPUTER SOFTWARE - Computer software which is used regularly for other than Government purposes and is sold, licensed or leased in significant quantities to the general public at established catalog prices.

When acquired by the Government, commercial computer software and related documentation so legend shall be subject to the following:

- (i) Title to and ownership of the software and documentation shall remain with the contractor, unless otherwise specified.

(ii) Software licenses are by site and by agency. An agency is defined as a cabinet level or independent agency. The software may be used by any subdivision of the agency (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one agency's site. This would allow other agencies access to one agency's data base. For Government public domain databases, User Agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The User Agency will take appropriate action by instruction, agreement, or otherwise, to protect the contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the User Agency's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the User Agency.

(iii) Except as is provided in paragraph 11(ii) above, the Government shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime contractors, subcontractors and agents of the government who have the Government's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the Government to use software, documentation, or information therein, which the Government may already have or obtains without restrictions.

(iv) The Government shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the Government has the right to transfer the software to another site if the Government site for which it is acquired is deemed to be unsafe for Government personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(v) "Commercial Computer Software" may be marked with the contractor's standard commercial restricted rights legend but the schedule contract and schedule pricelist including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

(vi) FAR clauses 52.227-14 RIGHTS IN DATA--GENERAL (JUN 1987) and 52.227-19 COMMERCIAL COMPUTER SOFTWARE--RESTRICTED RIGHTS (JUN 1987) are incorporated by reference as part of this pricelist.

6. SOFTWARE CONVERSIONS

a. Full monetary credit will be allowed to the Government, as offered to commercial customers, when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under Perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

7. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

a. Equipment on which the software can be used is listed on the pricelist pages.

8. RIGHT-TO-COPY PRICING.

Not offered.

- a. Software acquisition is limited to Commercial Computer Software defined in FAR Part 2.101.

TERMS AND CONDITIONS APPLICABLE TO
INFORMATION TECHNOLOGY PROFESSIONAL SERVICES FOR
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT
SPECIAL ITEM 132-51

1. SCOPE

a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.

b. World Wide Technology shall provide services at World Wide Technology's facility and/or at the Government location, as agreed to by World Wide Technology and the ordering office.

2. ORDERING PROCEDURES

a. Procedures for IT professional services priced on GSA schedule at hourly rates.

(1) FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for IT professional services (SIN 132-51) that are priced on schedule at hourly rates. These special ordering procedures which are outlined herein take precedence over the procedures in FAR 8.404.

(2) The GSA has determined that the rates for IT professional services contained in this pricelist are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

(3) When ordering IT professional services ordering offices shall -

(i) Prepare a Request for quotation:

(A) A performance-based statement of work that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.

(B) A request for quotation should be prepared which includes the performance-based statement of work and requests the contractors submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the hourly rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor hour and time and material orders.

(C) The request for quotation may request the contractors, if necessary or appropriate, submit a project plan for performing the task and information on the contractor's experience and/or past performance performing similar tasks.

(D) The request for quotation shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining

whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical acceptability of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (ii) (A) below, the request for quotations shall notify the contractors that will be the case.

(ii) Transmit the Request for quotation to Contractors:

(A) Based upon an initial evaluation of catalogs and pricelists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, hourly rates and other factors such as contractors' locations, as appropriate) . When buying IT professional services under SIN 132-51 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

(B) The request for quotation should be to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not to exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request for quotation should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for proposals for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement.

(iii) Evaluate proposals and select the contractor to receive the order:

After responses have been evaluated against the factors identified in the request for quotation, the order should be placed with the schedule contractor that represents the best value and results in the lowest overall cost alternative (considering price, special qualifications, administrative costs, etc.) to meet the Government's needs.

(4) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs ordering offices shall -

(i) Inform contractors in the request for quotation (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

(A) SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value and results in the lowest overall cost alternative to meet the agency's needs should be awarded the BPA.

(B) MULTIPLE BPAs: When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedure in (3) (ii) (B) above, and then place the order with the schedule contractor that represents the best value and results in the lowest overall cost alternative to meet the agency's needs.

(ii) Review BPAs periodically. Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value (considering

price, special qualifications, etc.) and results in the lowest overall cost alternative to meet the agency's needs.

(5) The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

(6) When the ordering office's requirement involves both products as well as IT professional services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the greatest value in terms of meeting the agency's total needs.

(7) The ordering office, at a minimum, should document orders by identifying the contractor the services were purchased from, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of schedule contractors' proposals that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

b. Ordering Procedures for other services available on schedule at fixed prices for specifically defined services or tasks.

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering offices need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering office has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the Government's needs.

(1) Orders placed at or below the micro-purchase threshold.

Ordering offices can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.

(2) Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold. Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering offices should consider reasonably available information about the service offered under MAS contracts by using the "GSA Advantage!" on-line shopping service, or by reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the agency's needs. In selecting the service representing the best value, the ordering office may consider-(i) special features of the service that are required in effective program performance and that are not provided by a comparable service; and (ii) past performance.

(3) Orders exceeding the maximum order threshold. Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering office to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering offices shall--

(i) Review additional Schedule Contractors' catalogs/pricelists or use the "GSA Advantage!" on-line shopping service;

(ii) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and

(iii) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, World Wide Technology may:

(A) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);

(B) Offer the lowest price available under the contract; or

(C) Decline the order (orders must be returned in accordance with FAR 52.216-19).

(4) Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering offices may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.

(5) Price reductions. In addition to the circumstances outlined in paragraph (3), above, there may be instances when ordering offices will find it advantageous to request a price reduction. For example, when the ordering office finds a schedule service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering office the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual agency for a specific order.

(6) Small business. For orders exceeding the micro-purchase threshold, ordering offices should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.

(7) Documentation. Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an agency requirement in excess of the micro-purchase threshold is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering office shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the agency's needs.

3. ORDER

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

a. World Wide Technology shall commence performance of services on the date agreed to by World Wide Technology and the ordering office.

b. World Wide Technology agrees to render services only during normal working hours, unless otherwise agreed to by World Wide Technology and the ordering office.

c. The Agency should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. INSPECTION OF SERVICES

The Inspection of Services-Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

6. RESPONSIBILITIES OF WORLD WIDE TECHNOLOGY

World Wide Technology shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character.

7. RESPONSIBILITIES OF THE GOVERNMENT

Subject to security regulations, the ordering office shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

8. INDEPENDENT CONTRACTOR

All IT Services performed by World Wide Technology under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the Government.

9. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to World Wide Technology, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving World Wide Technology, any entity into or with which World Wide Technology subsequently merges or affiliates, or any other successor or assignee of World Wide Technology.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed Government contract, without some restriction on activities by World Wide Technology and its affiliates, may either (i) result in an unfair competitive advantage to World Wide Technology or its affiliates or (ii) impair World Wide Technology's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the Government, ordering offices may place restrictions on World Wide Technology, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to

individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

10. INVOICES

World Wide Technology, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering office on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

11. PAYMENTS

For firm-fixed price orders the Government shall pay World Wide Technology, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts (Alternate I (APR 1984)) at FAR 52.232-7 applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts (FEB 1997) (Alternate II (JAN 1986)) at FAR 52.232-7 applies to labor-hour orders placed under this contract.

12. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user agency upon request.

13. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering agency in accordance with the guidelines set forth in the FAR.

14. APPROVAL OF SUBCONTRACTS

The ordering activity may require that World Wide Technology receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

15. DESCRIPTION OF IT SERVICES AND PRICING

a. World Wide Technology shall provide a description of each type of IT Service offered under Special Item Numbers 132-51. IT Services should be presented in the same manner as World Wide Technology sells to its commercial and other Government customers.

b. Pricing for all IT Services shall be in accordance with World Wide Technology's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

World Wide Technology provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact Joe Koenig, (314) 919-1400, joe.koenig@wwt.com, (314) 919-1405.

BPA NUMBER _____

**(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULE/DATES
_____	_____
_____	_____

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Purchase Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

Service Category	Description of Services	Hourly Rate
Software Development Support I	<p>Application development activity which requires an Analyst/ Programmer to develop and implement a system using COTS software.</p> <p><i>Prerequisites: none.</i></p>	See non-personal service rates below.
Software Development Support II	<p>Application development activity which requires a Systems Analyst to develop and implement a system using COTS software.</p> <p><i>Prerequisites: none.</i></p>	See non-personal service rates below.
Software Development Support III	<p>Application development activity which requires a Senior Systems Analyst to lead, overview, develop, implement a system using COTS software.</p> <p><i>Prerequisites: none.</i></p>	See non-personal service rates below.
<i>Imaging and Conversion</i>	<ul style="list-style-type: none"> • Design, plan, implement and manage enterprise-wide imaging/workflow solutions for clients. • Provide turn-key solutions which: <ul style="list-style-type: none"> * convert from nearly any type of source document including paper, microfilm, microfiche, tape, optical. * provides output of the converted images to nearly any format including CD-ROM, Tape, Optical Platter. • Backfile conversions to imaging workflow systems. • Service bureau and onsite document conversion services. 	See non-personal service rates below
<p><i>Internet Services:</i></p> <p><i>Pre-installation Analysis</i></p>	<p>Performance of a site survey by a Senior Analyst to discover and identify the prerequisite Internet components, including: TCP/IP, domain names, hardware & software connectivity options. The deliverable of this Analysis is a written evaluation of the required hardware, software and network components to implement an Internet Web Server for electronic publishing. Included in the analysis are recommendations for the Internet Service Connection, TCP/IP Addressing Scheme, Domain Name Registration procedures.</p> <p><i>Prerequisites: none.</i></p>	See non-personal service rates below.
<p><i>Installation and Configuration Service</i></p>	<p>Configuration and installation of a world wide web server by a Senior Systems Specialist for electronic document publishing on the Internet. Installation includes hardware, software, and networking components to configure the Web Server.</p> <p><i>Prerequisites: An Internet Services Provider connection must be operational; TCP/IP addresses have been identified; A Domain Name must be registered and available.</i></p>	See non-personal service rates below.

Service Category	Description of Services	Hourly Rate
<i>HTML Electronic Document Creation Service</i>	<p>Implementation of a web authoring environment by an Analyst/ Programmer for electronic document, including text and graphics, creation using HTML code. The environment will include procedures for creating, publishing, and backup of electronic documents.</p> <p><i>Prerequisites: Operational Web Site.</i></p>	See non-personal service rates below.
Network Engineering	<ul style="list-style-type: none"> • Design inter/intra network topology, including considerations for cost effectiveness, performance, availability/redundancy, disaster recovery based on customers specifications. • Evaluate application fit for networked solution. • Evaluate / recommend product fit. • Capacity planning evaluation for network requirements. • Provide site planning information. • Design network addressing scheme including Internet/Intranet considerations. • Advise on migration considerations for moving from existing network to a newer technology solution, e.g., integration of legacy SNA network with a multi-protocol environment, implementation of Frame Relay, etc. • Network Hubbing, Routing and topology strategies. • Text file generation based on network design. • Performance tuning/security e.g., access lists, queuing. • Download configurations to equipment at appropriate time. • Deliver current configuration files and all associated documentation to Customer. • Moves, adds, and changes. 	See non-personal service rates below.
Telecommunication Engineering	<ul style="list-style-type: none"> • Custom equipment integration services including engineering, design, installation and testing of complex voice, data and video communications systems. • Design, engineering and implementation of fiber optic or copper communication networks and associated carrier equipment. 	See non-personal service rates below.
Integration, Installation and Customer Support Services	<ul style="list-style-type: none"> • Unboxing, configuration, burn-in, set-up, diagnostic performance and troubleshooting on a broad range of equipment in WWT integration laboratory prior to delivery to customer. • Field configuration, burn-in, set-up, diagnostic performance, and troubleshooting of equipment. • Integration and implementation of different types of equipment configurations. 	See non-personal service rates below.

Labor Category	Non-Personal Services - Skill Level	Hourly Rate
Program Manager	Senior level executive with extensive experience in delivery of state-of-the-art technology solutions. Provides overall managerial direction for multiple projects. Formulates and reviews project feasibility studies, determines cost and ensures conformance to quality standards.	\$166.25
Project Manager	Senior level manager with extensive experience in managing projects for high quality, state-of-the-art technology solutions. Supervises development, implementation and documentation of a wide range of systems. Ensures project deadlines and milestones are met.	\$152.00
System Specialist II	Senior level system specialist with extensive experience in system integration with excellent knowledge of multiple hardware and software components. Supervises installation and configuration of hardware and software components including operating systems, COTS system software, desktop client systems, and imaging related network components. Oversees and provides complex hardware and system software maintenance support.	\$152.00
System Specialist I	Experienced in system integration with expanded knowledge of multiple software and hardware components. Coordinates delivery and installation of system hardware and software. Installs and configures hardware and software components including operating systems, COTS system software, desktop client systems, and imaging related network components. Provides hardware and system software maintenance support.	\$118.75
Systems Analyst II	Senior level analyst with extensive experience developing functional requirements and creating functional specifications to design applications to meet customers' complex business requirements. Supervises development, programming, testing, documentation, and implementation of applications. Excellent knowledge of system life cycle management, structured system development methodologies, and structured analysis and design techniques.	\$152.00
Systems Analyst I	Extensive experience in developing functional requirements and creating functional specifications to design applications to meet customers' complex business requirements. Analyzes requirements in terms of equipment and environment capabilities. Supports highly complex designs and performs analytical and programming tasks. Excellent knowledge of system life cycle management, structured system development methodologies, and structured analysis and design techniques.	\$118.75
Systems Analyst/Programmer II	Experienced in providing input into system design. Provides high level support and oversight in developing, programming, testing and documenting application program modules. Excellent knowledge of system life cycle management, structured system development methodologies, and structured analysis and design techniques, and programming.	\$95.00

Labor Category	Non-Personal Services - Skill Level	Hourly Rate
Programmer I	Experienced in developing, programming, testing, and documenting application program modules. Excellent knowledge of system life cycle management, structured system development methodologies, and structured analysis and design techniques, and programming.	\$71.25
Network Analyst II	Senior level engineer with extensive experience in providing oversight in design, integration and implementation of networking systems. Excellent knowledge of overall networking technologies (hardware, software, operating system and LAN products). Expertise includes WAN, LAN to LAN, and LAN to host connectivity.	\$152.00
Network Analyst I	Experienced network engineer with extensive experience in design, integration and implementation of networking systems. Excellent knowledge of overall networking technologies (hardware, software, operating system and LAN products). Expertise includes WAN, LAN to LAN, and LAN to host connectivity.	\$118.75
Network Technician II	Experienced technician providing oversight for installation, integration and performance monitoring for multiple networking systems. Excellent knowledge of overall networking technologies; levels of technologies; test/diagnostic tools; and extensive trouble shooting abilities.	\$95.00
Network Technician I	Experienced technician providing installation, integration and performance monitoring for multiple networking systems. Excellent knowledge of overall networking technologies; levels of technologies; test/diagnostic tools; and extensive trouble shooting abilities.	\$ 71.25
Telecommunications Engineer II	Senior level engineer with extensive design and integration experience for providing oversight and customer support for voice, data and video implementation. Excellent knowledge of customer service premise and central office switching technology and cable backbone.	\$152.00
Telecommunications Engineer I	Engineer with extensive design and integration experience for providing integration and implementation of voice, data and video telecommunications systems. Excellent knowledge of customer service premise and central office switching technology and cable backbone.	\$118.75
Telecommunications Technician II	Lead telecommunications technician providing over site and customer support for staging, installation and programming of various voice and data systems and video technology. Excellent knowledge of voice/data switching and routing technologies. Comprehensive problem solving and customer support experience.	\$95.00
Telecommunications Technician I	Experienced technician providing staging, installation and programming for various voice and data systems and video technology. Excellent knowledge of voice/data switching and routing technologies. Extensive problem solving and customer support abilities.	\$71.25

Labor Category	Non-Personal Services - Skill Level	Hourly Rate
Technical Writer	Experienced with a high level of expertise in word processing packages including Microsoft Word and WordPerfect. Develops user, reference and procedure manuals for computer systems. Provides the selection and implementation of on-line help facilities for applications.	\$57.00
Technician II	Lead technician for field configuration, burn-in, set-up, diagnostic performance and troubleshooting of equipment. Provides oversight for configuration, burn-in, set-up, diagnostic performance and troubleshooting of various kinds of equipment in WWT integration laboratory prior to delivery to customer. Excellent knowledge of a wide variety of communication and information technology and troubleshooting methodology.	\$47.50
Technician I	Experienced technician for configuration, burn-in, set-up, diagnostic performance and troubleshooting of various kinds of equipment in the field or in the WWT integration laboratory prior to delivery to customer. Excellent knowledge of a wide variety of communication and information technology and troubleshooting methodology.	\$36.10

SunSpectrum Support Special Item Number 132-12

All of the SunSpectrum system support programs offer SunService's unmatched UNIX expertise, simplicity, flexibility, and out systems approach where a single fee covers support of an entire system.

SunSpectrum Programs

SunSpectrum Platinum (Mission-Critical Support) - SunSpectrum Platinum, our premier service program, is for enterprises that demand maximum system availability. Designed to support mission-critical client/server solutions, this custom-care program focuses on failure prevention, rapid recovery, and year-round technical services planning.

SunSpectrum Gold (Business-Critical Support) - SunSpectrum Gold is for customers who need high availability for key business systems. It combines proactive services that help avoid downtime with outstanding responsiveness to technical issues.

SunSpectrum Silver (System Support) - SunSpectrum Silver is for customers who want to take advantage of Sun's industry-leading UNIX expertise to support Sun's hardware, software, and networking products. It includes basic on-site and telephone support.

SunSpectrum Bronze (Self-Support) - SunSpectrum Bronze is a highly affordable solution for self-sufficient customers who primarily need back-up assistance and parts replacement.

SunSpectrum Support Selected Features

Services	Platinum	Gold	Silver	Bronze	H/W
Systems Approach	✓	✓	✓	✓	✓
Availability	Customized ^{1,2}				
Account Support Features					
Service Account Mgt. Team	✓				
Local Cust. Support Mgmt.		✓			
Personal Tech. Acct Support	✓	✓	Option		
Customized Consulting ³	✓				
Account Support Plan	✓	✓			
Software Release Planning	✓				
On-site Acct Reviews	Monthly	Semi-annual			
Skills Assessment	✓	✓			
Education Coupons	✓	✓			
Site Activity Log	✓	✓			
Coverage Hours & Response Times					
Standard Tele Coverage	7x24	7x24	8am-8pm M-F	8am-5pm M-F	8-5 M-F
Standard On-site Coverage	7x24	8am-8pm M-F	8am-5pm M-F	N/A	8-5 M-F
Scheduled On-site Support				Option	N/A
7x24 Telephone Coverage	✓	✓	Option	Option ⁴	Option
7x24 On-site Coverage	✓	Option	Option	N/A	Option
7x12 On-site Coverage		Option			
5x24 On-site Coverage		Option			
Customer Defined Priority	✓	✓	✓	Option ⁴	✓
Response Times					
Urgent (Phone/On-Site)	Live Transfer/ 2hrs	Live Transfer/ 4hrs	Live Transfer/ 4hrs	4hrs/ N/A	Live Transfer/ 4hrs
Serious (Phone/On-Site)	Live Transfer/ 4hrs	2hrs/ Next Day	2hrs/ Next Day	4hrs/ N/A	2hrs/ Next Day
No-Critical (Phone/On-Site)	Live Transfer/ Customer Conven.	4hrs/ Customer Conven.	4hrs/ Customer Conven.	4hrs./ N/A	4hrs/ Customer Coven.
2 hour On-Site Response	✓	Option	Option		Option
Additional SunService Solution Center Contacts	Option	Option	Option	Option	Option
Premier Support Features					
Mission Critical Support	✓	For Urgent Problems			
Sun VIP	✓	✓			
Software Patch Management	✓				
FCO Management Assistance	✓				
Hardware Support Delivery					
Replacement Hardware	On-Site Tech	On-Site Tech	On-Site Tech	Courier	On-Site
2 Day Parts Delivery	N/A	N/A	N/A	✓	N/A
Overnight Parts Delivery	N/A	N/A	N/A	Option	N/A
Same Day Parts Delivery	✓	✓	✓	Option	✓
Remote Systems Diagnostics					

Remote Dial-In Analysis	✓	✓	✓	✓	✓
Remote Systems Monitoring	✓	✓			
Remote Predictive Failure	✓	✓			
Software Enhancements & Maintenance Releases					
Solaris Enhancement Releases	✓	✓	✓	✓	/
Patches and Maintenance Releases	✓	✓	✓	✓	/
Unbundled Software	Option	Option	Option	Option	/
Internet & CD-ROM Support Tools					
SunSolve Knowledge Database ⁵	✓	✓	✓	✓	/
Early Notifier Service	✓	✓	✓	✓	/

General Note:

- Specific program features subject to local geographic availability.

Footnotes

1. Additional chargeable services may be required.
2. System availability guarantee is limited to S1000, S2000, E3000, E4000, E5000, E6000, E10000 and HA or PDB system configurations.
3. A choice from a menu or systems and network management services.
4. The Bronze 7x24 telephone coverage option includes customer-defined priority setting.
5. SunSolve CD-ROMs are available upon request only.

SunService

SunSpectrum Support Options - Current Models
Monthly Pricing

Current Model	Platinum ¹	Gold ¹	Silver	Bronze/HdwONLY
SPARC Workstations				
SPARCstation 5	\$122.00	\$84.00	\$61.00	\$ 49.00
SPARCstation 5 with Next Step	\$ 183.00	\$ 126.00	\$92.00	\$ 75.00
SPARCsystem 20	\$ 183.00	\$ 126.00	\$92.00	\$ 75.00
SPARCsystem 20 with Next Step	\$ 244.00	\$ 168.00	\$ 122.00	\$ 99.00
Sun Ultra 1 System	\$ 91.00	\$80.00	\$58.00	\$48.00
Sun Ultra 1 Creator/ Creator 3D System	\$137.00	\$120.00	\$87.00	\$71.00
Sun Ultra 2 System	\$215.00	\$189.00	\$137.00	\$112.00
Sun Ultra 30 System	\$173.00	\$119.00	\$87.00	\$70.00
Ultra 3000 Creator3D Workstation ⁴	\$695.00	\$478.00	\$347.00	\$282.00
Ultra 4000 Creator3D Workstation ⁴	\$833.00	\$573.00	\$417.00	\$339.00
Servers: Network and Media Servers				
Netra 5 Internet Server	\$122.00	\$84.00	\$61.00	\$50.00
Netra 20 Internet Server	\$183.00	\$126.00	\$91.00	\$74.00
Netra I 5 ³	\$105.00	\$73.00	\$53.00	\$45.00
Netra I 1/140 ³	\$100.00	\$69.00	\$50.00	\$41.00
Netra I 150 ³	\$171.00	\$118.00	\$86.00	\$69.00
Netra I 1/170 ³	\$150.00	\$103.00	\$75.00	\$61.00
Netra I 1/170E3 ³	\$151.00	\$104.00	\$75.00	\$61.00
Netra I 1/200E3 ³	\$151.00	\$104.00	\$75.00	\$61.00
Netra I 2/13003 ³	\$237.00	\$163.00	\$119.00	\$97.00
Netra I 3000 Web Svr ³ (w/ system brd)	\$659.00	\$453.00	\$330.00	\$268.00
Netra I 4000, I 4001 Web Svrs ³	\$593.00	\$408.00	\$296.00	\$241.00
Netra I 5000, I 5001 Web Svrs ³	\$923.00	\$634.00	\$461.00	\$375.00
Netra I-400, I-410 ³	\$65.00	\$45.00	\$33.00	\$27.00
Netra I-500, I525, I-535 ³	\$105.00	\$73.00	\$53.00	\$43.00
Netra I-600, I-625 ³	\$158.00	\$109.00	\$79.00	\$64.00
Netra I-1140, I-1145 ³	\$99.00	\$68.00	\$50.00	\$40.00
Netra I-1150, I-1150R ³	\$172.00	\$118.00	\$86.00	\$70.00
Netra I-1170, I-1175 ³	\$150.00	\$103.00	\$75.00	\$61.00
Netra j 1/1703 ³	\$100.00	\$69.00	\$50.00	\$41.00
Netra j 2/13003 ³	\$237.00	\$163.00	\$118.00	\$97.00
Netra j 5 5/1703 ³	\$105.00	\$73.00	\$53.00	\$43.00
Netra j 2/1200 ³	\$237.00	\$163.00	\$118.00	\$97.00
Netra NFS 150 ³	\$222.00	\$152.00	\$111.00	\$90.00
Netra t 1100	\$305.00	\$210.00	\$152.00	\$124.00
Sun Media Center UltraSPARC	\$275.00	\$189.00	\$137.00	\$112.00

Servers: SPARC Workgroup Servers

Sun Ultra Enterprise 1	\$116.00	\$80.00	\$58.00	\$47.00
Sun Ultra Enterprise 2	\$275.00	\$189.00	\$137.00	\$112.00
Sun Ultra Enterprise 150	\$181.00	\$124.00	\$190.00	\$73.00
Ultra Enterprise 450 (includes 2 CPUs)	\$437.00	\$301.00	\$218.00	\$177.00

Servers: Departmental Servers

SPARCserver 1000E (Cabinet)	\$535.00	\$368.00	\$267.00	\$218.00
SPARCserver 1000E System Board	\$122.00	\$84.00	\$61.00	\$50.00
SPARCcenter 2000E(Cabinet)	\$1710.00	\$1175.00	\$855.00	\$694.00
SPARCcenter 2000 System Board	\$122.00	\$84.00	\$61.00	\$50.00
Ultra Enterprise 3000	\$486.00	\$334.00	\$243.00	\$198.00
Ultra Enterprise 3000 w/System Board	\$695.00	\$478.00	\$347.00	\$282.00
Ultra Enterprise 4000	\$624.00	\$429.00	\$312.00	\$254.00

Servers: Data Center Servers

CS6400 System Cabinet ⁴	\$6479.00	\$4455.00	\$3240.00	\$2632.00
CS6400 System Board	\$666.00	\$458.00	\$333.00	\$271.00
CS6400 Expansion Cabinet	\$226.00	\$152.00	\$111.00	\$90.00
(CS6400)SPARCclassic Console	\$69.00	\$47.00	\$34.00	\$28.00
SPARCcenter 2000E(Cabinet)	\$1709.00	\$1175.00	\$855.00	\$694.00
SPARCcenter 2000E System Board	\$122.00	\$84.00	\$61.00	\$50.00
SPARCcenter Expansion Cabinet	\$244.00	\$168.00	\$122.00	\$99.00
Ultra Enterprise 5000	\$971.00	\$668.00	\$486.00	\$395.00
Ultra Enterprise 6000	\$3329.00	\$2289.00	\$1665.00	\$1353.00
Ultra Enterprise 10000	\$7938.00	\$5458.00	N/A ⁵	N/A ⁵
Ultra Enterprise 10000 System Brd	\$853.00	\$588.00	N/A ⁵	N/A ⁵
Ultra Enterprise 10000 System Service Processor	\$138.00	\$93.00	N/A ⁵	N/A ⁵

Servers: High Performance Computing Servers

Ultra HPC 2 Pre-Configured Svr	\$250.00	\$172.00	\$125.00	\$102.00
Ultra HPC 450 (includes 2 CPUs) ⁶	\$437.00	\$301.00	\$218.00	\$177.00
Ultra HPC 3000 Server Base Pkg	\$486.00	\$335.00	\$243.00	\$198.00
Ultra HPC 3000 Server Base Pkg (with System Board)	\$695.00	\$478.00	\$347.00	\$282.00
Ultra HPC 4000 Server Base Pkg	\$624.00	\$429.00	\$312.00	\$254.00
Ultra HPC 5000 Server Base Pkg	\$972.00	\$668.00	\$486.00	\$395.00
Ultra HPC 6000 Server Base Pkg	\$3329.00	\$2289.00	\$1665.00	\$1353.00
Ultra HPC 10000 Server Base Pkg	\$7938.00	\$5458.00	\$3969.00	\$3225.00

SPARC Options

Enterprise Tape Library 4/1000 ⁷	\$694.00	\$477.00	\$347.00	\$282.00
Enterprise Tape Library 4/1800 ⁷	\$694.00	\$477.00	\$347.00	\$282.00
Enterprise Tape Library 7/3500 ⁷	\$833.00	\$573.00	\$416.00	\$339.00
SPARC Expansion Pedestal	\$34.00	\$23.12	\$16.00	\$14.00
RSM Storage Array 2000 Series	\$222.00	\$152.32	\$111.00	\$90.00

SPARCserver 1000E (Cabinet)	\$534.00	\$367.00	\$267.00	\$217.00
SPARCserver 1000E System Board	\$122.00	\$84.00	\$61.00	\$49.00
SPARCstorage Array 100 Series	\$166.00	\$114.00	\$83.00	\$68.00
SPARCstorage Array 200 Series	\$222.00	\$152.00	\$111.00	\$90.00
SPARCstorage Library 8/140	\$172.00	\$118.00	\$86.00	\$70.00
SPARCstorage Library 8/400	\$312.00	\$214.88	\$156.40	\$127.00
SunScreen - 100	\$133.00	\$92.00	\$67.00	\$54.00
SunScreen - 110	\$38.00	\$27.00	\$20.00	\$16.00
SunScreen SPF 100G ⁸	\$133.00	\$91.12	\$67.00	\$54.00
SunScreen SPF 110G ⁸	\$39.00	\$27.20	\$20.00	\$16.00
Ultra Enterprise CPU Board	\$209.00	\$144.00	\$104.00	\$84.00
Ultra Enterprise Expansion Cabinet	\$222.00	\$152.00	\$111.00	\$90.00
Vector Switch	\$209.00	\$143.00	\$104.00	\$84.00
SCI Switch	\$139.00	\$96.00	\$69.00	\$56.00
Sun Enterprise Network Array (per array)	\$520.00	\$358.00	\$260.00	\$211.00

SunSpectrum Options¹³

Unbundled SW Enhancements	Page 28	Page 28	Page 20	Page 28
2 Hour Response Uplift	Included	+30%	+50%	N/A/+50%
7x24, 365 days/On-site	Included	+20%	+30%	N/A/+30%
7x24, 365 days/Telephone	Included	Included	+20%	20% ¹⁰ +20%
7x12, On-site	Included	+10%	N/A	N/A /N/A
5x24, On-site	Included	+10%	N/A	N/A /N/A
Personal Technical Account Support (PTAS)	Included	Included	+20%	N/A /N/A
Same Day Parts	N/A	N/A	N/A	20%/ N/A
Overnight Parts	N/A	N/A	N/A	10%/ N/A
Scheduled Onsite	N/A	N/A	N/A	0%/ N/A
Self-Paced Education Library	Included	Included	+10%	N/A /N/A
Additional Contact ¹¹	\$140/Contact	\$140/Contact	\$140/Contact	\$140/Contact
On-Site Support (Dedicated)	\$14400/person	\$14400/person	N/A	N/A /N/A
Additional SunSolve CD-ROM	\$3/CD-ROM	\$3/CD-ROM	\$3/CD-ROM	\$3/CD-ROM

General Notes:

- SunService recommends that all systems at the same site be on the same service coverage.
- For pricing calculation information, see page **.
- Telephone assistance for SunAda Workshop, SPARCworks Aa, PC-NSFpro, and Java Desktop Server Environment (JDSE) requires purchase of the Sun Unbundled Software Enhancements option or Software Only Support Service.
- TEMPEST system models are covered under the SunSpectrum services at the factor of 1.5 times the equivalent of SunSpectrum pricing.
- SunSpectrum price for system upgrades is based on the target system.
- Covers all Sun internal and external peripherals (e.g., memory, S-Bus boards, disk drives) when installed on a SunSpectrum supported system.
- Additional charges may apply for locations more than 50 miles from a SunService office.

Footnotes:

1. Must have a minimum of \$5,000/month for Platinum or \$2,000/month for Gold after discounts on contract to be eligible.
2. Workstation configuration includes the CPU/memory board.
3. Telephone support only. Future software releases are excluded from Service Contract price.
4. Please quote each system as you would a S1000, S2000 or UltraServer and include a SPARCclassic (4/15). Every CS6400 had a SPARCclassic bundled with the system.
5. Due to the mission-critical support requirements demanded by this product, the Bronze and Silver service levels are not recommended.
6. HPC software enhancements are not included with the HPC 450 Spectrum Service price, but Sun HPC software may be purchased separately.
7. For basic installation pricing of Enterprise Tape Libraries, please refer to information on page **.
8. Future software releases are excluded from Service Contract price.
9. Two SCI switches will be needed for each group of 4 SunCluster nodes, except for the first 2 nodes which will not require a switch.
10. The Bronze 7x24 telephone coverage option includes customer-defined priority setting.
11. Monthly charge per contact; non-discountable.
12. On-site support part number is ONSITE-ENG; this item is non-discountable.
13. Uplifts are applied using the multiplicative method. Please refer to Service Pricing Examples on pages **.**.

SunSpectrum Support Options - Older Models**Older Models: Hardware****Monthly Charges**

Model	Platinum	Gold	Silver	Bronze/HdwOnly
SPARC Workstations				
3/50, 3/52	\$89.00	\$61.00	\$44.00	\$36.00
3/60,3/80	\$139.00	\$96.00	\$69.00	\$57.00
3/75	\$155.00	\$107.00	\$78.00	\$63.00
3/110,3/120, 3/140	\$333.00	\$229.00	\$167.00	\$135.00
3/150, 3/450	\$377.00	\$259.00	\$189.00	\$153.00
3/160	\$555.00	\$381.00	\$277.00	\$226.00
3/180	\$666.00	\$458.00	\$333.00	\$271.00
3/260	\$732.00	\$507.00	\$367.00	\$298.00
3/280	\$1110.00	\$763.00	\$555.00	\$451.00
3/460	\$555.00	\$381.00	\$277.00	\$225.00
3/470	\$888.00	\$611.00	\$444.00	\$360.00
3/480	\$1331.00	\$915.00	\$666.00	\$541.00
4/10	\$35.00	\$24.00	\$18.00	\$14.00
4/15, (SPARCclassic) 4/20 (ELC), 4/25 (ELC)	\$69.00	\$47.00	\$35.00	\$28.00
4/30 (SPARCsystem LX)	\$89.00	\$61.00	\$44.00	\$36.00
4/40 (SPARCsystem IPC)	\$111.00	\$76.00	\$56.00	\$45.00
4/50 (SPARCstation IPX)	\$122.00	\$84.00	\$61.00	\$50.00
4/60, (SS1) 4/65	\$133.00	\$92.00	\$67.00	\$54.00
4/75 (SS2)	\$226.00	\$156.00	\$113.00	\$92.00
4/110	\$388.00	\$267.00	\$194.00	\$158.00
4/140	\$444.00	\$305.00	\$222.00	\$180.00
4/150	\$555.00	\$381.00	\$277.00	\$226.00
4/310, 4/360, 4/370	\$4888.00	\$611.00	\$444.00	\$360.00
4/330	\$511.00	\$351.00	\$255.00	\$207.00
4/470	\$999.00	\$687.00	\$499.00	\$406.00
4/280,4/380, 4/390	\$1221.00	\$839.00	\$611.00	\$496.00
4/490	\$1331.00	\$915.00	\$666.00	\$541.00
630MP	\$666.00	\$458.00	\$333.00	\$271.00
670MP	\$999.00	\$687.00	\$499.00	\$406.00
690MP	\$1443.00	\$992.00	\$721.00	\$586.00
RR 150	\$155.00	\$107.00	\$78.00	\$63.00
RR 250	\$177.00	\$122.00	\$89.00	\$72.00
SPARCstation 4	\$75.00	\$52.00	\$38.00	\$31.00
SPARCstation 4 with Next Step	\$122.00	\$84.00	\$61.00	\$50.00
SPARCstation Voyager	\$144.00	\$99.00	\$72.00	\$58.00
SPARCsystem 10	\$232.00	\$159.00	\$116.00	\$95.00
SPARCXterminal 1	\$35.00	\$24.00	\$17.00	\$14.00

Servers: Network and Media Servers

SunMediaCenter 5	\$110.00	\$76.00	\$55.00	\$45.00
SunMediaCenter 20	\$167.00	\$114.00	\$83.00	\$68.00
SunMediaCenter 1000E ¹	\$1206.00	\$830.00	\$602.00	\$490.00
Netra I 4 (I_4xx) ³	\$65.00	\$45.00	\$33.00	\$27.00
Netra I 1/140 ³	\$100.00	\$69.00	\$50.00	\$41.00
Netra I 2/1200 ³	\$237.00	\$163.00	\$118.00	\$97.00
Netra I 3000 Web Server ³ (w/o system board)	\$462.00	\$319.00	\$231.00	\$187.00
Netra j 4, j 415 ³	\$65.00	\$45.00	\$33.00	\$27.00
Netra j 1/145 ³	\$100.00	\$69.00	\$50.00	\$41.00
Netra j 2/1200 ³	\$237.00	\$163.00	\$118.00	\$97.00
Netra s 5 Internet Server ³	\$122.00	\$84.00	\$61.00	\$50.00
Netra s 20 Internet Server ³	\$183.00	\$126.00	\$92.00	\$75.00
Netra I-600, I-625 ³	\$159.00	\$109.00	\$79.00	\$65.00

Servers: Departmental Servers

SPARCserver 1000 (Cab)	\$535.00	\$368.00	\$267.00	\$217.00
SPARCserver 1000 System Board	\$122.00	\$84.00	\$61.00	\$50.00
SPARCserver Disk Tower 1000	\$56.00	\$38.00	\$28.00	\$23.00

Servers: Data Center Servers

SPARCserver 2000 (Cab)	\$1709.00	\$1175.00	\$855.00	\$694.00
SPARCserver 2000 System Board	\$122.00	\$84.00	\$61.00	\$50.00

Servers: Ultra Enterprise Clusters

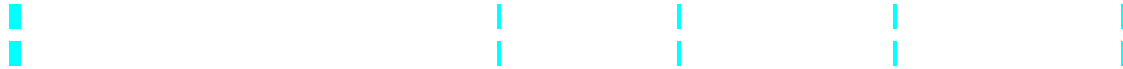
Cluster-Ready Node 1000E	\$779.00	\$536.00	N/A ²	N/A ²
Cluster-Ready Node 2000E	\$2075.00	\$1427.00	N/A ²	N/A ²
HA Cluster Foundation Pk 1000	\$542.00	\$373.00	N/A ²	N/A ²
HA Cluster Foundation Pk 2000	\$913.00	\$628.00	N/A ²	N/A ²
PDB Cluster Foundation Pk 1000	\$715.00	\$492.00	N/A ²	N/A ²
PDB Cluster Foundation Pk 2000	\$1531.00	\$1052.00	N/A ²	N/A ²
SPARCcluster 1	\$1464.00	\$1006.00	\$732.00	\$594.00
SPARCcluster 1 Network Expansion Rack	\$360.00	\$248.00	\$180.00	\$146.00
SPARCcluster 1000 HA	\$2466.00	\$1695.00	N/A	N/A
SPARCcluster 2000 HA	\$5430.00	\$3733.00	N/A	N/A
SPARCcluster 1000 PDB	\$2639.00	\$1814.00	N/A	N/A
SPARCcluster 2000 PDB	\$6047.00	\$4158.00	N/A	N/A
Ultra Enterprise 3000 (without system board)	\$486.00	\$335.00	\$243.00	\$198.00
Ultra Enterprise 3000 Server Base Pkg. (without system board)	\$486.00	\$335.00	\$243.00	\$198.00

Servers: Data Center Servers

SPARCcenter 2000 (Cabinet)	\$1709.00	\$1175.00	\$855.00	\$694.00
SPARCcenter 2000 System Board	\$122.00	\$84.00	\$61.00	\$50.00

SPARC Options

Color Printer	\$56.00	\$38.00	\$28.00	\$23.00
NeWSprinter	\$89.00	\$61.00	\$44.00	\$36.00
NeWSprinter CS+Color Printer	\$49.00	\$38.00	\$28.00	\$22.00
NeWSprinter CL+Color Printer	\$56.00	\$38.00	\$28.00	\$23.00
SPARCprinter	\$67.00	\$46.00	\$33.00	\$27.00
SPARCprinter E	\$21.00	\$14.00	\$10.00	\$8.00
SPARCprinter EC	\$184.00	\$127.00	\$92.00	\$75.00
SPARCprinter II	\$37.00	\$24.00	\$19.00	\$15.00
SunScreen - 120	\$150.00	\$107.00	\$86.00	\$70.00
SunScreen - 130	\$267.00	\$190.00	\$152.00	\$124.00



General Note:

- SunSpectrum Support Options shown on page ** also apply to all Older Model systems.

Footnotes:

1. This pricing covers only standard configurations. Any additional hardware or software will be charged at the normal SunSpectrum price.
2. Due to the mission-critical support requirements demanded by this product, the Bronze and Silver service levels are not recommended.
3. Future software releases are excluded from Service Contract price.

SUNSPECTRUM SOFTWARE SUPPORT SERVICE PRICING
Special Item Number 132-34

Software Only Support (Column 4) is for environments that require telephone backup support and enhancement releases on selected software. Customers who maintain a SunSpectrum contract may only need to purchase the Enhancement Option to SunSpectrum (Column 3), which only includes enhancements to selected software since telephone backup support is provided by the SunSpectrum contract. Software Support can be purchased to each original software user license owned by the customer and provides one set of media and documentation per contract. All Software User Licenses must be at the current revision level at the time they are put on contract with the exception of Solaris. There is no requirement of the customer to be at the current Solaris revision. Additional copies of media and hardcopy documentation. User licenses for selected products can be delivered in larger denominations (i.e., 5-, 10-, 25-packs). The Install Rating column applies to the SunStart Installation Services and describes the category that the unbundled product applied to: B=Basic, I=Intermediate, C=Complex. Please see SunStart Section for details.

Operating System Software	Product Code	SunSpectrum Enhancement Option	Software Only Support (-SWON)
Solaris Category 1-(SPARCstation 4 Series)	SOL-CAT1	Included	\$14
Solaris Category 2- (SPARCstation LX, SPARCstation IPX, SPARCstation Voyager, SPARCstation 5 Series) Ultra 1 Models 140/170	SOL-CAT2	Included	\$28
Solaris Category 3- (SPARCstation 10, SPARCstation 20, Ultra 1 Creator/Creator 3D, Ultra 2, Ultra Enterprise 150 Model 170E)	SOL-CAT3	Included	\$48
Solaris Category 4- (SPARCsystem 630MP, SPARCserver 1000, Ultra Enterprise E3000, E4000)	SOL-CAT4	Included	\$83
Solaris Category 5- (SPARCsystem 670MP, SPARCserver 690MP, SPARCcluster 1)	SOL-CAT5	Included	\$173
Solaris Category 6- (SPARCcenter 2000, Ultra Enterprise E5000)	SOL-CAT6	Included	\$243
Solaris Category 7- (Ultra Enterprise E6000)	SOL-CAT7	Included	\$451
Solaris Category 8- (CS6400)	BDS-SOL- CAT8	Included	\$954
Solaris Category 9- (E10000, Ultra HPC 10000 Server Base Pkg Alternate Pathing ¹ , System Service Processor ¹)	BDSOL-CAT9 AP SSP	Included	\$1387 Included Included
Solaris on Clones, Category 1-Desktop	CSOL-CAT1	N/A	\$56
Solaris on Clones, Category 2-Workgroup Servers	CSOL-CAT2	N/A	\$173
Solaris on Intel, Category 1-Desktop	ISOL-CAT1	N/A	\$24
Solaris on Intel, Category 2-Workgroup Servers	ISOL-CAT2	N/A	\$52
Solaris NEO 1RTU SPARC	SSNEO	\$3	\$5
Solaris NEO 100 RTU SPARC	SSNEO-100	\$217	\$304
Solaris NEO-Desktop	SNEO-DT	\$3	\$5
Solaris NEO-Server	SNEO-SV	\$7	\$10
Solaris PowerPC Desktop	PSOL-CAT1	N/A	\$24
Solaris PowerPC SDK	PSDK	N/A	\$5
Solaris Software Developer's Kit	SDK	\$4	\$5
Solaris SW Developer's Kit for x862	ISDK	N/A	\$5
SPARCstorage Array	SSA	Included	\$38
SPARCX-terminal ¹	SOLX-CAT1	Included	\$7

Sun MediaCenter UltraSPARC Server	SOL-SMCA14	Included	\$58
Trusted Solaris Desktop 2.x	TSD	Included	
Trusted Solaris Server 2.x	TSS	Included	

Software Product Rating	Product Code	SunSpectrum Enhancement	Install
		Option (-LIC)	
ASN	ASN		\$139.00
Concurrence Single User Pack	CON-P	\$3	\$5
Concurrence 10 User Pack	CON-10	\$35	\$48
Concurrent Device Support	NWK-CDM	\$18	
Cooperative Consoles	CCON	\$25	\$39
DCE Application Dev Tools	DCE-ADT	\$3	\$3
DCE Base Pack	DCE-BASE	\$47	\$52
DCE Base Service	DCE-BSV	\$5	\$7
DCE Cell Directory Services	DCE-CDS	\$38	\$52
DCE Developer Pack	DCE-DVE	\$114	\$160
DCE Privacy Pack ¹	DCE-PRIV	Included	Included
DCE-Enhanced File Services	DCE-EFS	\$45	\$63
DCE-Network Pack	DCE-NET	\$129	\$167
DCE Privacy Pack ¹	DCE-PRIV	Included	Included
DCE Security Server	DCE-SSV	\$38	\$52
E2 Solstice HA 1.2	HAU	\$58	\$153
E3000 Solstice HA 1.2	HA3	\$87	\$230
E4000 Solstice HA 1.2	HA4	\$139	\$368
E5000 Solstice HA 1.2	HA5	\$139	\$368
E6000 Solstice HA 1.2	HA6	\$277	\$735
E2 Solstice PDB 1.2	PDB2	\$69	\$184
E3000 Solstice PDB 1.2	PDB3	\$116	\$307
E4000 Solstice PDB 1.2	PDB4	\$168	\$444
E5000 Solstice PDB 1.2	PDB5	\$168	\$444
E6000 Solstice PDB 1.2	PDB6	\$370	\$980
HA Informix RDBMS Data Service Module	HA-IDSM	\$23	\$61
HA Internet ²	HA-NDSM	\$46	\$123
HA Oracle RDBMS Data Service Module	HA-ODSM	\$23	\$61
HA Sybase PDBMS Data Service Module	HA-SDSM	\$23	\$61
Internet Gateway™ for Solaris	IGSS	\$3	\$5
Internet Gateway for x86	IGSX	N/A	\$5
Java Desktop Svr Environment Category 2	JDSE-CAT2	\$7	\$7
Java Desktop Svr Environment Category3	JDSE-CAT3	\$12	\$12
Java Desktop Svr Environment Category4	JDSE-CAT4	\$21	\$21
Java Desktop Svr Environment Category5	JDSE-CAT5	\$44	\$44
Java Desktop Svr Environment Category6	JDSE-CAT6	\$61	461
Java Desktop Svr Environment Category7	JDSE-CAT7	\$113	\$113
JavaPlan Singer User Pack	JPL-P	\$46	\$65
JavaPlan 5 User Pack	JPL-5	\$233	\$325
JavaPlan 10 User Pack	JPL-10	\$464	\$651
JavaPlan for NT, Single User Pack	JPLNT-P	N/A	\$65
JavaPlan for NT, 5 User Pack	JPLNT-5	N/A	\$325
JavaPlan for NT, 10 User Pack	JPLNT-10	N/A	\$651
Java Workshop-SPARC	JWS	\$1	\$2
Java Workshop-SPARC, 10 Client RTU	JWS-10	\$13	\$21

Java Workshop-Windows	NTJWS	N/A	\$7
Java Workshop-Windows, 10 Client RTU	NTJWS-10	N/A	\$21
Java Workshop-PPC/MAC	PPCJWS	N/A	\$7
Java Workshop-PPC/MAC, 10 Client RTU	PPCJWS-10	N/A	\$21
Merge-Desktop	SMRG-DT	N/A	\$3
Merge-Workstation	SMRG-WG	N/A	\$7
Micro Focus COBOL		\$36	\$50
UNIX Developer's Toolkit	MDT		
10 OSX Initial Pack	MOSK-INI	\$8	\$12
10 OSX Additional Pack	MOSK-ADD	\$5	\$7
Motif Toolkit	MOT	\$5	\$7
Naming Services Transition Kit	NIS	\$1	\$1
Netra I Operating System Category 1 ³	SOLNTR-CAT1	N/A	\$14
Netra-I-100, Netra-I-41, Netra I 4, Netra I 4, Education, Netra j4			
Netra I Operating System Category 2 ³	SOLNTR-CAT2	N/A	\$28
Netra-I-525, Netra-I-535, Netra-I-535A, Netra-I-1140, Netra-I-1145, Netra I 5, Netra j 1/140, Netra 1/145			
Netra I Operating System Category 3 ³	SOLNTR-CAT3	N/A	\$48
Netra-I-1150, Netra-I-1150R, Netra-I-1170, Netra-NFS150, Netra-I-600, Netra-I-625, Netra I 1/170E, Netra I 150, Netra I 2/1200, Netra j 2/1200			
Netra I Operating System Category 4 ¹	SOLNTR-CAT4	N/A	\$83
Netra I Operating System Category 6 ¹	SOLNTR-CAT6	N/A	\$243
Netra s5 OS ¹	SOLNTR-S5	N/A	\$33
Netra s20 OS ⁹	SOLNTR-S20	N/A	\$58
Netra t 1100, 1 system ²	TS91	N/A	\$69
Netra t 1100, 10-100 systems ²	TS91-100	N/A	\$1734
Netra t 1100, 101-200 systems ²	TS91-200	N/A	\$2774
Netra t 1100, 201-300 systems ²	TS91-300	N/A	\$3584
Netra t 1100, 301-400 systems ²	TS91-400	N/A	\$4277
Netra t 1100, 401-500 systems ²	TS91-500	N/A	\$4740
Netra t 1100, 501-750 systems ²	TS91-750	N/A	\$6242
Netra t 1100, 751-1000 systems ²	TS91-1000	N/A	\$7514
Netra t 1100, 1001-1500 systems ²	TS91-1500	N/A	\$9826
Netra t 1100, 1501-2000 systems ²	TS91-2000	N/A	\$11329
NetScape Navigator-SPARC Domestic	NSNS	\$1	\$1
NetScape Navigator-SPARC Export	NXNS	\$1	\$1
NetScape Navigator- X86 Domestic	NSNX	N/A	\$1
NetScape Navigator- X86 Export	NXNX	N/A	\$1
NetScape Server SPARC Domestic	NSGS	\$12	\$17
NetScape Server SPARC Export	NXGS	\$12	\$17
Network Terminal Server™	NTS	\$7	\$10
ONC/RPC Application Toolkit	ATK	\$7	\$10
Online: Backup Copilot (Multiprocessor Desktop Workstations & Servers)	BACM	\$24	\$31
Online: Backup Copilot (Uniprocessor Desktop Workstations & Servers)	BACU	\$14	\$21
Online: Backup Copilot for Solaris 1.x (Servers)	BAC-S	\$24	\$31
Online: Backup Copilot for Solaris 1.x	BAC-D	\$14	\$21

(Desktops)

Online: DiskSuite for Solaris 1.x (Servers)	ODS-S	\$38	\$45
Online: DiskSuite for Solaris 1.x (Desktops)	ODS-D	\$18	\$24
Online: IPI Dual Port	IPI	\$52	\$69
PF-NFS: DOS-based Personal Computers			
1-99 User Licenses	PCN	N/A	\$3/License
100-249 User Licenses	PCN-100	N/A	\$2/License
250-499 User Licenses	PCN-250	N/A	\$2/License
500-499 User Licenses	PCN-500	N/A	\$1/License
1000 User Licenses	PCN-1000	N/A	\$1040
2500 User Licenses	PCN-2500	N/A	\$1665
5000 User Licenses	PCN-5000	N/A	\$2816
10,000 User Licenses	PCN-10000	N/A	\$5011
PC-NFS Programmer's Toolkit	PCN-PTK	N/A	\$7
PDB Informix RDBMS Data Service Module	PDB-IDSM	\$23	\$61
PDB Oracle RDBMS Data Service Module	PDB-ODSM	\$46	\$122
PDB Sybase RDBMS Data Service Module	PDB-SDSM	\$23	\$61
Remote Diagnostic Analysis	RDA	N/C3	N/A
Sbus Prestoserve™	SPRE	Included	Included
SearchIt™	SRCH	\$3	\$5
SelectMAIL for MS-DOS	SMD	N/A	\$3
SelectMAIL for Microsoft Windows	SMW	N/A	\$3
Serial Parallel Controller	SPCN	Included	Included
ShowMe ¹	SHW	\$11	\$15
100+ User Licenses	SHW-100	\$3/ License	\$5/License
ShowMe Audiographics	SHA	\$7	\$11
100+ User Licenses	SHA-100	\$2/License	\$3/License
ShowMe Shared App	SHS	\$4	\$5
100+ User Licenses	SHS-100	\$2/License	\$3/License
ShowMe TV Receiver	TVR	\$2	\$3
10 Users	TVR-10	\$21	\$28
100 Users	TVR-100	\$146	\$194
ShowMe TV Transmitter	TVT	\$21	\$29
10 Users	TVT-L10	\$208	\$291
ShowMe™ Video	SHV	\$4	\$5
100+ User Licenses	SHV-100	\$2/License	\$2/License
ShowMe™ Whiteboard	SHB	\$4	\$5
100+User Licenses	SHB-100	\$2/License	\$3/License
Solaris Open GL	SOGL	\$5	\$7
Solaris Open Step, 1 User	OPEN	\$3	\$5
500 Users	OPEN-500	\$867	\$1214
1500 Users	OPEN-1500	\$2601	\$3641
3000 Users	OPEN-3000	\$5205	\$7283
Solaris PowerPC Desktop	PSOLOCAT	N/A	\$24
Solaris PowerPC SDK	PSDK	N/A	\$5
SolarNet LAN Client	NNWC	\$3	\$5
SolarNet™ PC-Admin™	NET-B	N/A	\$28
SolarNet PC-Admin, 10 User Lic.	NET-L10	N/A	\$35
SolarNet PC-Admin, 25 User Lic.	NET-L25	N/A	\$61
SolarNet PC-Admin, 100 User Lic.	NET-L100	N/A	\$139
SolarNet PC-Admin, 500 User Lic.	NET-L500	N/A	\$520
SolarNet PC Client™ Services™	PCS-P1	\$3	\$3
 5 User Licenses	PCS-P5	\$10	\$14
 10 User Licenses	PCS-P10	\$18	\$24
 25 User Licenses	PCS-P25	\$41	\$56
 100 User Licenses	PCS-P100	\$160	\$215

SolarNet PC Server	PSS-P1	N/A	\$3
10 User Licenses	PSS-P10	N/A	\$18
25 User Licenses	PSS-P25	N/A	\$25
50 User Licenses	PSS-P50	N/A	\$35
100 User Licenses	PSS-P100	N/A	\$46
SolarNet Server	NULM-10	\$10	\$14
25 User Licenses	NULM-25	\$23	\$32
50 User Licenses	NULM-50	\$44	\$61
100 User Licenses	NULM-100	\$73	\$102
250 User Licenses	NULM-250	\$156	\$218
500 User Licenses	NULM-500	\$260	\$364
750 User Licenses	NULM-750	\$388	\$545
1000 User Licenses	NULM-1000	\$520	\$728
SolarNet PC™ Software Director™	PC-SWD	N/A	\$8
SolarNet PC Software Director Client			
10 User Licenses	PC-SWD-L10	N/A	\$9
25 User Licenses	PC-SWD-L25	N/A	\$20
100 User Licenses	PC-SWD-L100	N/A	\$62
500 User Licenses	PC-SWD-L500	N/A	\$221
1000 User Licenses	PC-SWD-L1000	N/A	\$442
Solstice AutoClient Base Pack (Unlimited Server, 10 Client Lic.)	AUT-P	\$65	\$90
10 Client License Pack	AUT-10	\$29	\$39
50 Client License Pack	AUT-50	\$120	\$169
100 Client License Pack	AUT-100	\$199	\$279
1000 Client License Pack	AUT-1000	\$1422	\$1990
Solstice AutoClient Unlimited Server	AUT-SVR	\$35	\$48
Solstice Backup Archive	BAK-ARC	\$41	\$48
Solstice Backup Archive x86	IBAK-ARC	N/A	\$48
Solstice Backup ClientPak 1 (UNIX)	BAK-CL1	\$18	\$21
Solstice Backup ClientPak 2 (x86)	BAK-CL2	N/A	\$21
Solstice Backup ClientPak 3 (NetWare)	BAK-CL3	N/A	\$21
Solstice Backup ClientPak 4 (Windows NT)	BAK-CL4	N/A	\$21
Solstice Backup ClientPak 5 (MacIntosh)	BAK-CL5	N/A	\$21
Solstice Backup Database Module for Informix SPARC	BAK-DM1	\$72	\$101
Solstice Backup Database Module for Oracle (license/client) SPARC	BAK-DMO	\$72	\$101
Solstice Backup Database Module for SAP SPARC	BAK-DMSAP	\$144	\$203
Solstice Backup HSM	BAK-HSM	\$173	\$243
Solstice Backup HSM x86	IBAK-HSM	N/A	\$243
Solstice Backup High Speed Device Support Module SPARC	BAK-HSD	\$94	\$132
Solstice Backup High Speed Device Support Module x86	IBAK-HSD	N/A	\$132
Solstice Backup Module for Microsoft Exchange Server	BAK-MME	N/A	\$20

Solstice Backup Module for Microsoft Sequel Server	BAK-MMS	N/A	\$20
Solstice Backup Network Edition excludes Turbo SPARC	BAK	\$21	\$31
Solstice Backup Network Edition includes Turbo SPARC	BAK-NE	\$83	\$111
Solstice Backup Network Edition x86 excludes Turbo	IBAK	N/A	\$31
Solstice Backup Network Edition x86 includes Turbo	IBAK-NE	N/A	\$111
Solstice Backup Client Connections (5 License only)	BAK-5	\$18	\$20
Solstice Backup Client Connections (25 License only)	BAK-25	\$69	\$88
Solstice Backup Server Edition	BAK-SE	\$35	\$31
Solstice Backup Server Edition x86	IBAK-SE	N/A	\$31
Solstice Backup SNMP Module	BAK-SNMP	\$18	\$24
Solstice Backup SNMP Module x86	IBAK-SNMP	N/A	\$24
Solstice Backup Storage Node Lic.	BAK-SN	\$87	\$122
Solstice Backup Storage Suite (Base Pack)	BAK-STE	\$277	\$388
Solstice Backup Storage Suite (Base Pack) x86	IBAK-STE	N/A	\$388
Solstice BackUp Turbo	BAK-TUR	\$63	N/A
5 Client Enabler	BAK-L5	\$18	N/A
25 Client Enabler	BAK-L25	\$69	N/A
Solstice Backup			
1-8 Jukebox Slot SPARC	BAK-JB1	\$18	\$21
1-16 Jukebox Slot SPARC	BAK-JB2	\$41	\$48
1-32 Jukebox Slot SPARC	BAK-JB3	\$58	\$80
1-64 Jukebox Slot SPARC	BAK-JB4	\$69	\$90
1-128 Jukebox Slot SPARC	BAK-JB5	\$92	\$129
1-256 Jukebox Slot SPARC	BAK-JB6	\$109	\$153
Unlimited Slot Jukebox SPARC	BAK-JB7	\$144	\$202
Solstice Backup 1-8 Slot Jukebox 86	IBAK-JB1	N/A	\$21
Solstice Backup 1-16 Slot Jukebox 86	IBAK-JB2	N/A	\$48
Solstice Backup 1-32 Slot Jukebox 86	IBAK-JB3	N/A	\$80
Solstice Backup 1-64 Slot Jukebox 86	IBAK-JB4	N/A	\$90
Solstice Backup 1-128 Slot Jukebox 86	IBAK-JB5	N/A	\$129
Solstice Backup 1-256 Slot Jukebox 86	IBAK-JB6	N/A	\$153
Solstice Backup Unlimited Slot Jukebox 86	IBAK-JB7	N/A	\$202
Solstice Backup Client Enabler RTU SPARC	BAK-100	\$217	\$304
Solstice Backup Client Enabler RTU x86	IBAK-100	N/A	\$304
Solstice Backup 1-128 Silo Software Module SPARC	BAK-SILOA	\$137	\$192
Solstice Backup 1-128 Silo Software Module x86	IBAK-SILOA	N/A	\$192
Solstice Backup Unlimited Silo Software Module SPARC	BAK-SILOB	\$434	\$607
Solstice Backup Unlimited Silo Software Module x86	IBAK-SILOB	N/A	\$607
Solstice CMIP Runtime	CMIP-RT	\$22	\$31
Solstice CMIP Runtime x86	ICMIP-RT	\$22	\$31
Solstice CMIP Runtime for HP	CMIP-HP-RT	N/A	\$31
Solstice CMIP Software Developer Environment	CMIP-SDE	\$56	\$78
Solstice CMIP SDE x86	ICMIP-SDE	N/A	\$78
Solstice CMIP SDE for HP	CMIP-HP-SDE	N/A	\$78
Solstice connect/ NW	PPS-P1	\$5	\$7

Solstice connect/ NW, 5 User License	PPS-P5	N/A	\$14
Solstice connect/ NW, 8 User License	PPS-P8	\$18	\$24
Solstice connect/ NW, 10 User License	PPS-P10	N/A	\$24
Solstice connect/ NW, 25 User License	PPS-P25	N/A	\$56
Solstice connect/ NW, 32 User License	PPS-P32	\$35	\$48
Solstice connect/ NW, 100 User License	PPS-P100	N/A	\$215
Solstice DiskSuite	SDS	\$21	\$31
Solstice Domain Manager for Sol 1.X	SNM-DM-1	\$114	\$160
Solstice Domain Manager for Sol 2.X	SNM-DM	\$114	\$160
Solstice Domain Manager x86	ISNM-DM	N/A	\$160
Solstice Enterprise Manager™	SEM	\$173	\$243
Solstice Enterprise Manager			
Added MIS -1 RTU	SEM-IS	\$76	\$107
Added MIS -5 RTU	SEM-IS-5	\$434	\$607
Added User-1 RTU	SEM-AU	\$58	\$80
Added Users-5 RTU	SEM-AU-5	\$231	\$323
Telecom Mgmt Network-1 RTU	SEM-TMN	\$97	\$136
Telecom Mgmt Network-5 RTU	SEM-TMN-5	\$416	\$583
Solstice Enterprise Manager for Intel	ISEM-TMN	N/A	\$146
Solstice Enterprise Manager for Intel, Added MIS—1 RTU	ISEM-IS	N/A	\$154
Solstice Enterprise Manager for Intel, Added User—1 RTU	ISEM-AU	N/A	\$80
Solstice Enterprise Manager Development Kit	SEM-DK	\$233	\$325
Solstice Enterprise Manager Runtime License	SEM-RUN	\$226	\$316
Solstice Enterprise Manager RTU	SEM-AV	\$97	\$80
Solstice FireWall-1™ Authentication Inspection Module	FIR-AIM	\$97	\$136
Solstice FireWall-1™ Authentication Inspection Module	FIRN-AIM	N/A	\$136
Solstice FireWall Connect Control Module ¹	FA-LBM	\$92	\$130
Solstice FireWall DES Encryption Module ¹	FA-EMD	\$35	\$48
Solstice Firewall-1 DES Encryption	FIR-DES	\$35	\$48
Solstice Firewall-1 DES Encryption	FIRN-DES	N/A	\$48
Solstice FireWall FWZ1 Encryption Module	FA-EMF	\$35	\$48
Solstice FireWall Enterprise Management Console ¹	FIG-EMC	\$139	\$194
Solstice FireWall- 1 Inspection Mod	FIR-IM	\$48	\$68
10 RTU	FIR-IM-10	\$486	\$680
25 RTU	FIR-IM-25	\$1093	\$1529
for NT	FIRN-IM	N/A	\$68
for NT 10 RTU	FIRN-IM-10	N/A	\$680
for NT 25 RTU	FIRN-IM-25	N/A	\$1529
Solstice FireWall Inspection Module—25 ¹	FIM-25	\$12	\$16
Solstice FireWall Inspection Module—50 ¹	FIM-50	\$23	\$33
Solstice FireWall Inspection Module—Enterprise ¹	FIM-E	\$48	\$68
Solstice FireWall Internet Gateway—25 ¹	FIG-25	\$35	\$48
Solstice FireWall Internet Gateway—50 ¹	FIG-50	\$63	\$88
Solstice FireWall Internet Gateway—100 ¹	FIG-100	\$92	\$130
Solstice FireWall Internet Gateway—250 ¹	FIG-250	\$122	\$170
Solstice FireWall Internet Gateway Enterprise Center ¹	FIG-EC	\$230	\$322
Solstice FireWall Internet Gateway Enterprise /Router Center	FIR-ERC	\$485	\$679
Solstice FireWall Internet Gateway Enterprise /Router Security Center DES	FIG-ERSCD	\$578	\$809

Solstice FireWall Internet Gateway Enterprise /Router Security Center FWZI ¹	FIG-ERSCF	\$578	\$809
Solstice FireWall Internet Gateway Enterprise Security Center DES ¹	FIG-ESCD	\$231	\$324
Solstice FireWall Internet Gateway Enterprise Security Center FWZI ¹	FIG-ESCF	\$231	\$324
Solstice FireWall Gateway Enterprise Security/ Load Balance Center DES ¹	FIG-ESLCD	\$289	\$405
Solstice FireWall Gateway Enterprise Security/ Load Balance Center FWZI ¹	FIG-ESLCF	\$289	\$405
Solstice FireWall Module—25 ¹	FM-25	\$23	\$33
Solstice FireWall Module—50 ¹	FM-50	\$46	\$65
Solstice FireWall Module—Enterprise ¹	FM-E	\$97	\$136
Solstice FireWall Module—Single Router Control Module ¹	FM-SRCM	\$24	\$34
Solstice FireWall- 1 Internet Security Center	FIR-ISC	\$230	\$322
Solstice FireWall-1 Internet Security Center	FIRN-ISC	N/A	\$322
Solstice FireWall-1 Light Security Center	FIR-LSC	\$63	\$88
Solstice FireWall- 1 Medium Security Center	FIR-MSC	\$122	\$170
Solstice FireWall-1 Medium Security Center	FIR-MSC	N/A	\$170
Solstice FireWall-1 Network Security Center	FIR-NSC	\$485	\$679
Solstice FireWall-1 Network Security Center	FIRN-NSC	N/A	\$679
Solstice FireWall-1 Router Security Module	FIR-RSE	\$24	\$34
Solstice FireWall-1 Router Security Module	FIRN-RSE	N/A	\$34
Solstice FireWall-1 VPN Encryption	FIR-VPN	\$35	\$48
Solstice FireWall-1 VPN Encryption	FIR-VPN	N/A	\$48
Solstice FireWall-1 VPN Authentication Inspection Module	FIR-AIMV	\$127	\$177
Solstice FireWall-1 VPN Inspection Module	FIR-IMV	\$104	\$146
Solstice FireWall-1 VPN Internet Gateway	FIR-ISCV	\$253	\$354
Solstice FireWall-1 VPN Light Internet Gateway	FIR-LSCV	\$92	\$129
Solstice FireWall-1 VPN Medium Internet Gateway	FIR-MSCV	\$150	\$211
Solstice FireWall-1 VPN Network Security Center	FIR-NSCV	\$496	\$694
Solstice FireWall-1 VPN Router Security Ext	FIR-RSEV	\$24	\$34
Solstice Frame Relay Desktop (tier 1) ¹	FR-SS	\$18	\$24
Solstice Frame Relay Desktop (tier 1) x86 ²	IFR-SS	N/A	\$24
Solstice Frame Relay Desktop (tier 2) ³	FR-ES	\$28	\$39
Solstice Frame Relay Desktop (tier 2) x86 ³	IFR-ES	N/A	\$39
Solstice GDMO Builder Single User Pack	GDMO	\$104	\$146
Solstice HA Base Software S1000H4 ⁴	HA-S1000	\$87	\$230
Solstice HA Base Software S2000HA4	HA-S2000	\$139	\$368
Solstice HA for Ultra 2	HAU	\$58	\$153
Solstice HA for Ultra E3000	HA3	\$87	\$230
Solstice HA for Ultra E4000	HA4	\$139	\$368
Solstice HA for Ultra E5000	HA5	\$139	\$368
Solstice HA for Ultra E6000	HA6	\$277	\$735
Solstice Internet Mail Server for SPARC	SIMS	\$12	\$16
Solstice Internet Mail Server for x86	ISIMS	N/A	\$16
Solstice Job Scheduler Pro™, IBM/HP, Client Class 1	SJSP-IH1	N/A	\$25

Solstice Job Scheduler Pro, IBM/HP, Client Class 2	SJSP-IH2	N/A	\$112
Solstice Job Scheduler Pro, IBM/HP, Client Class 3	SJSP-IH3	N/A	\$165
Solstice Job Scheduler Pro, IBM/HP, Client Class 4	SJSP-IH4	N/A	\$265
Solstice Job Scheduler Pro, IBM/HP, Client Class 5	SJSP-IH5	N/A	\$842
Solstice Job Scheduler Pro, IBM/HP, Client Class 6	SJSP-IH6	N/A	\$1634
Solstice Job Scheduler Pro, Server	SJSP	\$139	\$195
Solstice Job Scheduler Pro, SPARC, Client Class 1	SJSP-SP1	\$18	\$25
Solstice Job Scheduler Pro, SPARC, Client Class 2	SJSP-SP2	\$81	\$112
Solstice Job Scheduler Pro, SPARC, Client Class 3	SJSP-SP3	\$135	\$165
Solstice Job Scheduler Pro, SPARC, Client Class 4	SJSP-SP4	\$250	\$265
Solstice Job Scheduler Pro, SPARC, Client Class 5	SJSP-SP5	\$601	\$842
Solstice Job Scheduler Pro, SPARC, Client Class 6	SJSP-SP6	\$1168	\$1634
Solstice Network Client ¹			
1 RTU Export	SNC-E	\$3	\$3
1 RTU Global	SNC-G	\$3	\$3
5 RTU	SNC-5	\$18	\$18
10 RTU	SNC-10	\$35	\$35
25 RTU	SNC-25	\$69	\$69
100 RTU	SNC-100	\$208	\$208
500 RTU	SNC-500	\$694	\$694
Solstice NFS Client			
1 RTU Export	PC-E	\$1	\$1
1 RTU Global	PC-G	\$1	\$1
5 RTU	PC-5	\$3	\$3
10 RTU	PC-10	\$7	\$7
25 RTU	PC-25	\$18	\$18
100 RTU	PC-100	\$69	\$69
500 RTU	PC-500	\$347	\$347
Solstice PC CacheFS Windows 3.x	ICFS	N/A	\$2
Solstice PC CacheFS- Windows95	ICFS95	N/A	\$2
Solstice PDB Base Software S1000PDB ²	PDB-S1000	\$116	\$307
Solstice PDB Base Software S2000PDB ²	PDB-S2000	\$168	\$444
Solstice PDB for Ultra 2	PDB2	\$69	\$184
Solstice PDB for Ultra E3000	PDB3	\$116	\$307
Solstice PDB for Ultra E4000	PDB4	\$168	\$444
Solstice PDB for Ultra E5000	PDB5	\$168	\$444
Solstice PDB for Ultra E6000	PDB6	\$370	\$980
Solstice Open GL	SOGL	N/A	\$7
Solstice PPP—Desktop	PPP-DT	\$18	\$24
Solstice PPP— Server	PPP-LS	\$35	\$48
Solstice PPP—Desktop x86	IPPP-DT	N/A	\$24
Solstice PPP— Server x86	IPPP-WS	N/A	\$48
Solstice Security Manager	SM-S1	\$7	\$10
Solstice Security Manager for Applications—Oracle			N/A
10 Users	SMAO-P10D	\$7	\$10
100 Users	SMAO-P100D	\$44	\$61
250 Users	SMAO-P250D	\$72	\$101
1000 Users	SMAO-P1000D	\$173	\$243
10,000 Users	SMAO-P10000D	\$723	\$1487
Solstice Security Manager for Applications--Sybase			
10 Users	SMAS-P10D	\$7	\$10

100 Users	SMAS-P100D	\$44	\$61
250 Users	SMAS-P250D	\$72	\$101
1000 Users	SMAS-P1000D	\$173	\$243
10,000 Users	SMAS-P10000D	\$723	\$1487
Solstice Security Manager for Desktops			
10 Users	SMDT-P10D	\$37	\$53
100 Users	SMDT-P100D	\$289	\$404
250 Users	SMDT-P250D	\$614	\$860
500 Users	SMDT-P500D	\$1084	\$1518
1000 Users	SMDT-P1000D	\$1806	\$2529
10,000 Users	SMDT-P10000D	\$10834	\$15173
Solstice Security Mgr for Intranets			
1 Server	SMI-P1D	\$29	\$40
5 Servers	SMI-P5D	\$126	\$177
10 Servers	SMI-P10D	\$216	\$304
25 Servers	SMI-P25D	\$452	\$632
100 Servers	SMI-P100D	\$1445	\$2023
250 Servers	SMI-P250D	\$2709	\$3793
500 Servers	SMI-P500D	\$3612	\$5058
Solstice Security Mgr for Intranets,- Desktop Client for Solaris			
10 Users	SMID-P10D	\$37	\$53
100 Users	SMID-P100D	\$289	\$405
250 Users	SMID-P250D	\$614	\$860
500 Users	SMID-P500D	\$1084	\$1518
1000 Users	SMID-P1000D	\$1806	\$2529
10,000 Users	SMID-P10000D	\$10838	\$15173
Solstice Security Manager for Windows 95			
10 Users	SMD95-P10D	N/A	\$53
100 Users	SMD95-P100D	N/A	\$405
500 Users	SMD95-P500D	N/A	\$1518
Solstice Security Manager for Windows NT			
10 Users	SMDNT-P10D	N/A	\$53
100 Users	SMDNT-P100D	N/A	\$405
500 Users	SMDNT-P500D	N/A	\$1518
Solstice Site Manager-Solaris 1.x			
	SNM-SM-1	\$24	\$35
Solstice Site Manager-Solaris 2.x			
	SNM-SM	\$24	\$35
Solstice Site Manager x86			
	ISNM-SM	N/A	\$35
Solstice SunNet Manager-Solaris 1.x			
	SNM-NM-1	\$81	\$114
Solstice SunNet Manager-Solaris 2.x			
	SNM-NM	\$81	\$114
Solstice SunNet Manager x86			
	ISNM-NM	N/A	\$114
Solstice TMN Agent Tester Single User Pack			
	TMNAT	\$168	\$235
Solstice TMN Agent Toolkit			
	STMN	\$322	\$451
Solstice TMNscript Runtime SPARC			
	TMS-RT	\$23	\$32
Solstice TMNscript Runtime x86			
	ITMS-RT	N/A	\$32

Solstice TMNscript Runtime SPARC (includes 1 Toolkit RTU & 1 Runtime RTU)	TMS-TK	\$139	\$194
Solstice TMN/SNMP Q Adaptor RT	SQA-RT	\$66	\$92
Solstice TMN/SNMP Q Adaptor Toolkit	SQA-TK	\$168	\$235
Solstice X.400 Messaging Tier 1 Server ¹ SPARC	X400-SS	\$64	\$90
Solstice X.400 Messaging Tier 2 Server ² SPARC	X400-ES	\$150	\$211
Solstice X.400 10 Mailbox SPARC	X400-L10	\$14	\$20
Solstice X.400 10 Mailbox x86	IX400-L10	N/A	\$20
Solstice X.400 Client Toolkit SPARC	X400-CSITE	\$24	\$33
Solstice X.400 Client Toolkit x86	IX400-CSITE	N/A	\$33
Solstice X.400 Internet Adapter SPARC	X400-MIME	\$14	\$20
Solstice X.400 Messaging Manager SPARC	X400-MGMT	\$24	\$33
Solstice X.400 Messaging Manager x86	IX400-MGMT	N/A	\$33
Solstice X.400 Messaging Server x86	IX400-SS	N/A	\$90
Solstice X.500 Client Toolkit SPARC	X500-CSITE	\$24	\$33
Solstice X.500 Client Toolkit x86	IX500-CSITE	N/A	\$33
Solstice X.500 Directory Tier 1 Server ¹ SPARC	X500-SS	\$69	\$97
Solstice X.500 Directory Tier 2 Server ² SPARC	X500-ES	\$162	\$226
SPARCstorage™ Array	SSA	Included	\$38
SPARCworks Tools	SW	\$18	\$21
Sun Database Excelerator	DBE	\$3	\$7
Sun Directory Services for SPARC			
10,000 Users	SDIR-10K	\$12	\$16
100,000 Users	SDIR-100K	\$118	\$160
Site License	SDIR-ST	\$231	\$323
Sun Directory Services for Intel			
10,000 Users	ISDIR-10K	N/A	\$16
100,000 Users	ISDIR-100K	N/A	\$160
Sun Enterprise HSM Single RTU	EHSM	\$200	\$279
Sun Enterprise HSM Remote Storage Extension RTU	EHSM-RS	\$266	\$372
Sun Enterprise NetBackup Management Interface ¹ (includes Tier 1 Robotics Support)	ENBU	\$113	\$158
Sun Enterprise NetBackup Tier 2 Robotics Support	ENBU-T2	\$54	\$75
Sun Enterprise NetBackup Tier 3 Robotics Support	ENBU-T3	\$126	\$177
Sun Enterprise NetBackup Tier 4 Robotics Support	ENBU-T4	\$299	\$418
Sun Enterprise NetBackup Single Client Connection	ENBU-1	\$4	\$5
Sun Enterprise NetBackup 100 Client Connections	ENBU-100	\$291	\$408
PC Client 10 Pack	IENBU-10	N/A	\$10
Sun Enterprise NetBackup Database Extension	ENBU-DB	\$167	\$233
Sun Enterprise Volume Manager Single RTU for Desktop Workstation & Workgroup Server	EVM-WS	\$35	\$48
Sun Enterprise Volume Manager Single RTU for Desktop Workstation & Workgroup Server w/SSA	EVM-SSA-WS	\$26	\$36
Sun Enterprise Volume Manager Single RTU for Departmental Svr	EVM-DS	\$104	\$146
Sun Enterprise Volume Manager Single RTU for Departmental Svr w/SSA	EVM-SSA-DS	\$67	\$93
Sun Enterprise Volume Manager Single RTU for Enterprise Server	EVM-ES	\$193	\$270
Sun Enterprise Volume Manager Single RT for Enterprise Server w/SSA	EVM-SSA-ES	\$125	\$175
Sun Enterprise Volume Manager Single RTU for E10000	EVM-E10	\$647	\$905

Sun Enterprise Volume Manager Single RTU for E10000 with SSA	EVM-SSA-E10	\$420	\$588
Sun HPC 1 LSF RTU	HPC	\$14	\$20
Sun HPC 4 LSF RTU	HPC-4	\$58	\$80
Sun 16 LSF RTU	HPC-16	\$233	\$322
Sun Internet Workshop			
1 User Slim Kit SPARC	IWS	\$69	\$97
10 User Slim Kit SPARC	IWS-10	\$694	\$971
Sun ISDN™	ISDN	Included	Included
SunLink™ ASN	ASN	\$139	\$194
SunLink BSC3270	B32	\$31	\$48
SunLink CG3270	C32	\$7	\$10
SunLink Client 3270			
1-31 User Licenses	CLI-8	\$3/License	\$3/License
32-63 User Licenses	CLI-32	\$3/License	\$3/License
64-127 User Licenses	CLI-64	\$3/License	\$3/License
128-249 User Licenses	CLI-128	\$2/License	\$2/License
250-499 User Licenses	CLI-250	\$1/License	N/A
500+ User Licenses	CLI-500	\$1/License	N/A
SunLink CMIP RunTime	CMIP-RT	N/A	\$31
SunLink CMIP SW Developer Environment	CMIP-SDE	N/A	\$73
SunLink DNI	DNI	\$18	\$24
SunLink FDDI	FDI	Included	Included
SunLink Frame Relay	FR	\$21	\$24
SunLink FTAM ¹	FTM	\$24	\$29
SunLink FTAM for x86 ¹	IFTM	N/A	\$29
SunLink HSI/S	SHSI	Included	Included
SunLink IR ¹	IR	\$28	\$38
SunLink LUO	LUO	\$28	\$38
SunLink OSI ¹	OSI	\$24	\$29
SunLink OSI for x86 ¹	IOSI	N/A	\$29
SunLink Peer-to-Peer ¹	PTP	\$66	\$83
SunLink Peer-to-Peer Runtime ¹	PRP	\$38	\$52
SunLink SNA 3270 ¹	S32	\$31	\$48
SunLink 3770/RJE	RJE	\$28	\$38
SunLink SNA/SNM	SVN	\$97	\$139
SunLink TE320 ¹	TE3	\$3	\$7
SunLink Token Ring	TRI	Included	Included
SunLink VT	VTX	\$24	\$29
SunLink VT for x86	IVTX	N/A	\$29
SunLink X.25 ¹	X25	\$35	\$45
SunLink X.25 for x86 ¹	IX25	N/A	\$45
SunLink X.400	X40	\$66	\$90
SunLink X.400 for x86	IX40	N/A	\$29
SunMedia Center UltraSPARC Server	SOL-SMCA14	Included	\$58
SunPC ¹	SUNPC	\$7	\$10
Sun Performance Workshop Fortran			
1 User Slim Kit SPARC	PWF	\$40	\$56
1 User Slim Kit Intel	PWFIN	N/A	\$56
10 User Slim Kit SPARC	PWF-10	\$403	\$562
10 User Slim Kit Intel	PWFIN-10	N/A	\$562
25 User Slim Kit SPARC	PWF-25	\$905	\$1268
Sun Performance Workshop Fortran Gold Pass			

Base Pack	PWF-GPBP	\$58	\$80
1 RTU	PWF-GPGP	\$40	\$56
10 RTU	PWF-GP10	\$403	\$563
25 RTU	PWF-GP25	\$905	\$1268
100 RTU	PWF-GP100	\$2816	\$3948
Sun Programmer's Hierarchical Interactive Graphics System w/PHIGS+ (SunPHIGS)	PHI	\$28	\$38
Sun Programmer's Hierarchical Interactive Graphics System w/PHIGS+ (SunPHIGS) Runtime License	PHI-RT	\$7	\$10
SunScreen Admin Station ²	SCREEN-ADMIN	N/A	\$10
SunScreen EFS Domestic, 100 RTU	EFS-D-100	\$197	\$275
SunScreen EFS Domestic, Unlimited RTU	EFS-DP	\$220	\$308
SunScreen EFS Export, 25 RTU	EFS-E-25	\$21	\$29
SunScreen EFS Export, 25 RTU 10-Pk	EFS-E-250	\$104	\$146
SunScreen EFS Export, 100 RTU	EFS-E-100	\$69	\$97
SunScreen EFS Export, 100 RTU 10-Pk	EFS-E-1000	\$347	\$486
SunScreen EFS Export, Unlimited RTU	EFS-EP	\$104	\$146
SunScreen EFS Export, Unlimited RTU 10 Pack	EFS-EP-10	\$1098	\$1376
SunScreen EFS Export, Unlimited RTU 25 Pack	EFS-EP-25	\$1618	\$2266
SunScreen EFS Export, Unlimited RTU Corporate Lic.	EFS-EP-CORP	\$3294	\$4612
SunScreen EFS Global, 25 RTU	EFS-G-25	\$18	\$24
SunScreen EFS Global, 25 RTU 10-Pk	EFS-G-250	\$87	\$122
SunScreen EFS Global, 100 RTU	EFS-G-100	\$58	\$80
SunScreen EFS Global, 100 RTU 10-Pk	EFS-G-1000	\$289	\$405
SunScreen EFS Global, Unlimited RTU	EFS-GP	\$173	\$243
SunScreen EFS Global, Unlimited RTU 10-Pk	EFS-GP-10	\$867	\$1214
SunScreen EFS Global, Unlimited RTU 25-Pk	EFS-GP-25	\$1445	\$2023
SunScreen EFS Global, Unlimited RTU Corporate License	EFS-GP-CORP	\$2890	\$4046
SunScreen EFS, US/Canada 25 RTU	EFS-D-25	\$24	\$34
SunScreen EFS, US/Canada, 25 RTU 10-Pk	EFS-D-250	\$122	\$170
SunScreen EFS, US/Canada, 100 RTU	EFS-D-100	\$81	\$113
SunScreen EFS, US/Canada, 100 RTU 10-Pk	EFS-D-1000	\$405	\$566
SunScreen EFS, US/Canada, Unlimited RTU	EFS-DP	\$220	\$308
SunScreen EFS, US/Canada, Unlimited RTU 10-Pk	EFS-DP-10	\$1098	\$1537
SunScreen EFS, US/Canada, Unlimited RTU 25-Pk	EFS-DP-25	\$1792	\$2509
SunScreen EFS, US/Canada, Unlimited RU Corporate License	EFS-DP-CORP	\$3699	\$5179
SunScreen SKIP for WIN95, Limited Global Export Version (1024 bit encryption)	SKIP-WCE	N/A	\$2

SunScreen SKIP for WIN95, Global Export Version (512 bit encryption)	SKIP-WEX	N/A	\$2
SunScreen SPF 100G ¹	Screen-SPF100	N/A	\$41
SunScreen SPF 200 (Unlimited Node)	SSSPF-UNA	\$335	\$469
SunSHIELD™ Account Resource Mgmt (ARM) and Automated Security Enhancement Tool (ASET)	SEC	\$3	\$7
SunTutor Open Windows			
Single User	OW	\$3	\$3
10 User License	OW-10	\$7	\$7
100 User License	OW-100	\$35	\$35
Sun Visual Workshop C++			
1 User Slim Kit SPARC	VWC	\$40	\$56
1 User Slim Kit INTEL	VWCIN	N/A	\$56
1 User Slim Kit PPC	VWCPP	N/A	\$56
10 User Slim Kit SPARC	VWC-10	\$403	\$562
10 User Slim Kit INTEL	VWCIN-10	N/A	\$562
10 User Slim Kit PPC	VWCPP-10	N/A	\$562
25 User Slim Kit SPARC	VWC-25	\$905	\$1268
Sun Visual Workshop C++ Gold Pass			
Base Pack SPARC	VWC-GPBP	\$58	\$80
Base Pack INTEL	IVWC-GPBP	N/A	\$80
1 RTU	VWC-GP	\$40	\$56
1 RTU INTEL	IVWC-GP	N/A	\$56
10 RTU	VWC-GP10	\$403	\$563
10 RTU INTEL	IVWC-GP10	N/A	\$563
25 RTU	VWC-GP25	\$905	\$1268
25 RTU INTEL	IVWC-GP25	N/A	\$1268
100 RTU	VWC-GP100	\$2816	\$3943
100 RTU INTEL	IVWC-GP100	N/A	\$3943
250 RTU	VWC-GP250	\$6034	\$8448
250 RTU INTEL	IVWC-GP250	N/A	\$8448
Sun WorkShop Ada			
1 User Doc Kit SPARC	WSADA	\$217	\$226
10 User Doc Kit SPARC	WSADA-10	\$2171	\$2254
Sun WorkShop Compilers C/C++			
1 User Slim Kit SPARC	WCC	\$12	\$16
1 User Slim Kite INTEL	WCCIN	N/A	\$16
1 User Slim Kit PPC	WCCPP	N/A	\$16
Sun WorkShop Compilers Fortran			
1 User Slim Kit SPARC	WCF	\$15	\$22
1 User Slim Kit INTEL	WCFIN	N/A	\$22
1 User Slim Kit PPC	WCFPP	N/A	\$22
Sun WorkShop Compilers Fortran—Gold Pass			
Base Pack	WFC-GPBP	\$58	\$80
100 RTU	WCF-GP100	\$849	\$1189
Sun WorkShop Professional C			
1 User Slim Kit SPARC	WPC	\$18	\$24
1 User Slim Kit INTEL	WPCIN	N/A	\$24
1 User Slim Kit PPC	WPCPP	N/A	\$24
10 User Slim Kit SPARC	WPC-10	\$173	\$243
10 User Slim Kit INTEL	WPCIN-10	N/A	\$243
10 User Slim Kit PPC	WPCPP-10	N/A	\$243
Sun WorkShop Professional C—Gold Pass			
Base Pack	WPC-GPBP	\$58	\$80
1 RTU	WPC-GP	\$18	\$24
10 RTU	WPC-GP10	\$173	\$243
25 RTU	WPC-GP25	\$390	\$257
100 RTU	WPC-GP100	\$1214	\$1699

Sun WorkShop Professional Pascal			
1 User Slim Kit SPARC	WPP	\$29	\$41
Sun WorkShop Teamware			
1 User Slim Kit SPARC	WTW	\$15	\$22
1 User Slim Kit INTEL	WTWIN	N/A	\$22
1 User Slim Kit PPC	WTWPP	N/A	\$22
10 User Slim Kit SPARC	WTW-10	\$152	\$215
10 User Slim Kit INTEL	WTWIN-10	N/A	\$215
10 User Slim Kit PPC	WTWPP-10	N/A	\$215
SUNXTL™ Teleservices	SUNXTL-B	\$14	\$20
SUNXTL Teleservices RTU	SUNXTL-RT	\$3	\$4
SUNXTL Teleservices 50 RTU	SUNXTL-RT50	\$49	\$69
TotalNET Media Kit, 1 Server RTU and 1 Client RTU ¹	TOTNET-SRVR	Included	Included
TotalNET Initial 10 Client RTU ²	TOTNET-10	\$30	\$41
TotalNET 25 Client RTU	TOTNET-25	\$29	\$41
TotalNET 25 Client RTU for Workgroup Servers ³	TOTNET-WG-25	\$12	\$16
TotalNET 100 Client RTU	TOTNET-100	\$104	\$146
TotalNET 500 Client RTU	TOTNET-500	\$347	\$486
Trunking Software	TRUNKING	\$12	\$16
Trusted NeWSprint	TNPT	Included	\$18
VERITAS File System			
Single RTU for Desktop Workstation	VFS-DW	\$25	\$35
Single RTU for Workgroup Server	VFS-WS	\$60	\$83
Single RTU for Departmental Server	VFS-DS	\$112	\$156
Single RTU for Enterprise Server	VFS-ES	\$207	\$289
Single RTU for E10000	VFS-E10	\$692	\$969
WABIServer™	WABISERVER	\$16	\$16
Web Connect Pro4	NETRAJWBPRO	N/A	\$231
Workshop for Ada	WSADA	\$217	\$226
Workshop for C++-- x86	IWSCPL	N/A	\$54
Workshop NEO	WSNEO	\$87	\$122
10 User Licenses	WSNEO-10	\$694	\$971
Workshop for OpenStep,			
1 User Media	WSOS	\$69	\$97
10 User Media	WSOS-10	\$694	\$971
25 User Media	WSOS-25	\$1561	\$2185
XGL Graphics Library	XGL	\$7	N/A

Footnotes for SunSpectrum Software:

1. Must have software support contract for Solaris.
2. Customer must purchase initial 10 client RTUs before adding additional client RTU packs.
3. Workgroup Server client license price applies on Ultra Enterprise 1, Ultra Enterprise 2, and Ultra Enterprise 150, and the initial 10 client RTU pricing does not apply.
4. Web Connect Pro is an option for Netra j.

Software Product	Product Code	SunSpectrum Enhancement Option (-LIC)	Install Rating
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OPTIONS

7 days/week, 24-hour, 365 days/year Telephone Coverage	N/A		+20%
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Personal Technical Support Team/Semi-Annual On-Site Technical Support Reviews	N/A		+20%
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Additional Contact	ADD-CONTACT		\$104
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Additional Software Materials

Solaris

Solaris AnswerBook On-Line Doc	SOL-DOCS-21	\$3	\$3
Solaris End User Hardcopy Doc	SOL-EU-DOCS	\$10	\$10
Solaris Hardcopy Documentation	SOL-DOCS	\$31	\$31
Solaris Media on CD-ROM	SOL-MEDIA	\$3	\$3
Solaris Media on CD-ROM (10 Pack)	SOL-MEDIA-21-Q10	\$18	\$18
Solaris Reference Hardcopy Doc	SOL-REF-DOCS	\$10	\$10
Solaris System Administration Hardcopy Documentation	SOL-SYSA-DOCS	\$10	\$10

Unbundled Software

Hardcopy Documentation	<sw-prefix>- DOCS3	\$7	\$7
Software on CD-ROM	<sw-prefix>-MEDIA3	\$3	\$3
Solaris Software Developer's Kit Hardcopy Documentation	SDK-DOCS	\$10	\$10
SunSolve on CD-ROM	SSOLVE-MEDIA	\$3	\$3

EMBEDDED BOARD PRODUCTS

Maintenance update Service; must have software support contract for Solaris

Sbus Prestoserve	SPRE	Included	Included
Serial Parallel Controller	SPCN	Included	Included
Sun ATM	SUNATM	Included	Included
SunISDN	ISDN	Included	Included
SunLink FDDI	FDI	Included	Included
SunLink HSI/S	SHSI	Included	Included
SunLink Token Ring (TRI/S)	TRI	Included	Included

Footnotes For Options, etc.:

1. Must have a minimum of \$2,000/month after discounts on contract to be eligible.
2. Physical media (hardcopy documentation and software CD-ROM) is only available to licensed user. License to use must be purchased separately.
3. Add the software prefix before the order number (e.g., CBF-MEDIA) to order the Unbundled Software materials.
4. The software component of joint hardware and software board products is tightly linked. Updates for these products are usually provided to SunService in patch format, and are distributed to our contract customer base via SunSolve. In some cases, board update revisions may be too large to be patch formatable. In these instances, SunService will ship complete updates kits to all Spectrum and Solaris Software Only contracts that have been booked with these no charge codes.
5. Uplifts are applied using multiplicative method.

Client Class Category Descriptions

Class 1

- Sun Systems: SPARCstation models; Classic, ELC, IPC, IPX, LX, SLC, 1, 1+, 2, 5, Ultra Model 140 and Ultra 150
- IBM Systems: IBM RS/6000 Models 2xx, 4xx, C10, C20, 3BT, E20, F30, 43P
- HP Systems: HP NetServers Series LC, LF, LH, LM, and HP System 9000 Series 300 and 400, Models 705-720, D200, D210, D310, E24-45, H2O, Model K100, J200, J210, Cs00, C110

Class 2

- Sun Systems: SPARCstation Server 10-20, SPARCserver Models 110-490, 630-390, SPARCserver1000 and 1000E (1-4 CPUs), Ultra 1 Models 170 and 170E. Ultra 2 Models 1170, 1200, 2170, and 2200
- IBM Systems: IBM RS/6000 Models 320-390, 32H-39H, 520-590, 52H-59H, 520H-590H, G30, J30 92 CPUs)
- HP Systems: HP System 9000 Models 730-755, 807-887, D250, D350, E55, F Models, G30-70, H30-70, 130-70, Model K200 and Model K400, K410, K420 (1-2 CPUs)

Class 3

- Sun Systems: SPARCserver 1000 and 1000E (5-8 CPUs), SPARCcenter 2000 and 2000E (1-10 CPUs), Enterprise 3000 (1-6 CPUs), Enterprise 4000 (1-6 CPUs), Enterprise 5000 (1-6 CPUs)
- IBM Systems: IBM RS/6000 Models 950-990, 99E, R10, R20, R24, R30, R40 (2-4 CPUs), J30 (4-8 CPUs)
- HP Systems: HP System 9000 Series Model 890, System T500 (1-7 CPUs), Model K400 (3-4 CPUs), K420 (3-4 CPUs), T520 (1-7 CPUs)

Class 4

- Sun Systems: SPARCcenter 2000 and 2000E (11-20 CPUs), Enterprise 4000 (7-14 CPUs), Enterprise 5000 (7-14 CPUs), Enterprise 6000 (1-14 CPUs), Enterprise 10000 (1-22 CPUs)
- IBM Systems: IBM RS/6000 R40 (6-8 CPUs), SP2 (2-4 CPUs)
- HP Systems: HP System 9000 System T500 (8-12 CPUs), T520 (8-14 CPUs)

Class 5

- Sun Systems: Enterprise 6000 (15-32 CPUs), Enterprise 4000 (7-14 CPUs)
- IBM Systems: IBM RS/6000 SP2 (4-30 CPUs)

Class 6

- SUN Systems: Enterprise 10000 (41-64 CPUs)
- IBM Systems: IBM RS/6000 SP2 (30+ CPUs)

SOFTWARE SUPPORT SERVICE-TRANSITION PRODUCTS

Software Product	Product Code	SunSpectrum Enhancement Option (-LIC)	Software Only Support (SWON)
C Language Cross Compiler Software	XCC	N/A	\$7
Concurrent Device Support	NWK-CDM	\$18	\$21
Cross Compiler Software	CRC	N/A	\$7
Direct Xlib	DXLIB	Included	Included
DOS Windows SW (includes DW, DE1-5, DWX)	DW	N/A	\$7
FORTRAN, Cross Compiler	XCF	N/A	\$7
Laserwriter Software	LW	N/A	\$18
License for Sun™ Common Lisp	CLV	N/A	\$14
Micro Focus COBOL			
1 OSX Server Pack (includes 1 add'l ISX Server License)	MOSX-SV	\$3	\$4
20 OSX Application Pack (includes 20 Client OSX)	MOSX-AP	\$12	\$16
Micro Focus COBOL Compiler	MCB	\$10	\$14
Micro Focus COBOL Compiler & Toolbox	MCT	\$14	\$20
Micro Focus COBOL Toolbox	MTB	\$5	\$7
Micro Focus Dialog System	MCD	\$10	\$14
Micro Focus Operating System Extensions	MC	\$3	\$5
NetISAM	ISM	N/A	\$7
Netscape Commerce Server—			
SPARC Domestic	NSSS	\$12	\$17
SPARC Export	NXSS	\$12	\$17
x86 Domestic	NSSX	N/A	\$17
x86 Export	NXSX	N/A	\$17
Netscape Communications Server	NSCS	\$3	\$5
Netscape Communications Server x86	NSCX	N/A	\$5
Netscape News Server—			
SPARC Domestic	NSGS	N/A	\$17
SPARC Export	NXGS	N/A	\$17
x86 Domestic	NSGX	N/A	\$17
x86 Export	NXGX	N/A	\$17
Netscape Proxy Server—			
SPARC Domestic	NSPS	\$12	\$17
SPARC Export	NXPS	\$12	\$17
x86 Domestic	NSPX	\$17	\$17
x86 Export	NXPX	\$17	\$17
NetWare SunLink	NWSL	N/A	\$5
NeWSprint	NPT	N/A	\$18
NeXTSTEP	NXS	N/A	\$56
OPENLOOK Toolkit Software	OLT	N/A	Included
OpenWindows™	OWN	N/A	Included
OpenWindows Developers Guide (Devguide)	GDE	N/A	Included
OpenWindows Language Interface Kit	OWNL	N/A	Included
OSI Map	OSM	N/A	\$14
Pascal, Cross Compiler Software	XCP	N/A	\$7
PC-NFS Advances Telnet	PC-ATELNET	N/A	\$4
PC-NFS™ Lifeline™	PC-LIFELINE	N/A	\$3
PC-NFSpro			
1-99 User Licenses	PRO	N/A	\$3/License
100-249 User Licenses	PRO-100	N/A	\$2/License
250-499 User Licenses	PRO-250	N/A	\$2/License
500-999 User Licenses	PRO-500	N/A	\$1/License
1000 User Licenses	PRO-1000	N/A	\$1040
2500 User Licenses	PRO-2500P	N/A	\$1665
5000 User Licenses	PRO-5000P	N/A	\$2816
10,000 User Licenses	PRO-10000P	N/A	\$5011
Performance Library	PML	N/A	\$21
Performance Workshop for Fortran90	WSF90	N/A	\$80
ProCompiler C for UNIXware	PCUC	N/A	\$10
ProCompiler C++ for UNIXware	PCUCPL	N/A	\$10
ProCompiler FORTRAN for UNIXware	PCUFTN	N/A	\$14
ProWorks™	IPW	N/A	\$21
ProWorks C	ICC	N/A	\$18
ProWorks C for UNIXware	PWUC	N/A	\$14
ProWorks C++	ICPL	N/A	\$18

ProWorks FORTRAN	IFTN	N/A	\$18
ProWorks Pro C	IPCC	N/A	\$28
ProWorks Pro C++	IPCP	N/A	\$28
ProWorks Pro FORTRAN	IPFT	N/A	\$28
ProWorks Team Ware	IPWT	N/A	\$24
ProWorks UNIXware	PWU	N/A	\$20
ProWorks UNIXware Team Ware	PWUT	N/A	\$14
ProWorks™/Visual™ for x86	IPWXV	N/A	\$24
ProWorks Visual XP for x86	IPWXV-XP	N/A	\$7
Rumba® for PC-NFS AS400	RAS	N/A	\$2
Rumba for PC-NFS Mainframe	RUM	N/A	\$2
Simplify SQL Database User Interface	SMP	N/A	\$10
SolarNet PC-X	PCX	N/A	\$4
SolarNet PC-X, 100-499 User Licenses	PCX-100	N/A	\$3
SolarNet PC-X, 500+ User Licenses	PCX-500	N/A	\$2
SolarNet Webscout for x86	ISN-WEBS	N/A	\$3
SolarNet Webscout—SPARC	SN-WEBS	\$2	\$3
Solstice AdminSuite	SAS-RTU	\$29	\$41
Solstice AdminSuite for x86	ISAS-RTU	N/A	\$41
Solstice AdminSuite for Power PC	PSAS-RTU	N/A	\$41
Solstice BackUp Turbo	BAK-TUR	N/A	\$80
Solstice BackUp Turbo x86	IBAK-TUR	N/A	\$80
Solstice HelpDesk Server (S3L/M/D)	HDSK-S	\$76	\$107
Solstice HelpDesk Solaris Client	HDSK	\$12	\$17
Solstice HelpDesk Solaris Client 5 User Licenses	HDSK-5	\$59	\$83
Solstice HelpDesk Solaris Floating Client	HDSK-FL-5	\$116	\$163
Solstice HelpDesk + Solstice Domain Manager	SHS-DM	\$250	\$350
Solstice HelpDesk + Solstice Enterprise Manager	SEM-SHD	\$337	\$471
Solstice HelpDesk MS-Windows Client	HDSKW	N/A	\$17
Solstice HelpDesk MS-Windows Client 5 User Licenses	HDSKW-5	N/A	\$83
Solstice HelpDesk MS-Windows Floating Client	HDSKW-FL-5	N/A	\$163
Solstice LM Server Base Package	LMS-P	\$3	\$5
Solstice NW Server Base Package	NWS-P	\$5	\$6
Solstice Security Mgr for Application			
10 Nodes	SMA-P10	\$7	\$10
100 Nodes	SMA-P100	\$44	\$61
250 Nodes	SMA-P250	\$72	\$101
Solstice Security Mgr for Desktops			
10 Users	SMDT-P10D	\$37	\$53
100 Users	SMDT-P100D	\$289	\$404
500 Users	SMDT-P500D	\$1084	\$1518
Solstice Security Mgr for Intranets			
1 Server	SMI-P1D	\$29	\$40
10 Servers	SMI-P10D	\$216	\$304
100 Servers	SMI-P100D	\$1445	\$2023
NeSolstice Security Mgr for Intranets with Encryption			
1 Server	SMI-P1E	\$29	\$40
10 Servers	SMI-P10E	\$216	\$304
100 Servers	SMI-P100E	\$1445	\$2023
SPARCserver Manager	SMG	N/A	\$35
SPARCcompiler ADA	ADA	\$142	\$146
SPARCcompiler C,			
1-99 User Licenses	CC	\$9	\$12/License
100+ User Licenses	CC-100	\$9	\$12/License
250-499 User Licenses	CC-250	N/A	\$10/License
SPARCcompiler C++	CPL	\$14	\$18/License
100-249 User Licenses	CPL-100	\$8	\$11/License
250-499 User Licenses	CPL-250	\$7	\$10/License
500-999 User Licenses	CPL-500	\$7	\$10/License
1000+ User Licenses	CPL-1000	\$7	\$10/License
SPARCcompiler FORTRAN77	FTN	\$14	\$18/License
100-249 User Licenses	FTN-100	\$9	\$12/License
250-499 User Licenses	FTN-250	\$8	\$10/License
500-999 User Licenses	FTN-500	\$7	\$10/License
1000+ User Licenses	FTN-1000	\$7	\$10/License
SPARCcompiler Fortran 90	F90	\$18	\$24

SPARCCompiler Pascal	PAS	\$14	\$18/License
100-249 User Licenses	PAS-100	\$8	\$12/License
250-499 User Licenses	PAS-250	\$7	\$10/License
500-999 User Licenses	PAS-500	\$7	\$10/License
1000+ User Licenses	PAS-1000	\$5	\$8/License
SPARCprinter E Software	SPRN-E	Included	Included
SPARCprinter EC Software	SPRN-EC	Included	Included
SPARCworks™	SW	\$18	\$21
SPARCworks/ADA	SWA	\$38	\$45
SPARCworks/iMPact	SWMT	\$12	\$18
SPARCworks/iMPact ADA	ADMT	\$38	\$54
SPARCworks Professional ADA	ADE	\$173	\$180
SPARCworks Professional C			
1-99 User Licenses	SCC	\$15	\$22/License
100-249 User Licenses	SCC-100	\$8	\$11/License
250-499 User Licenses	SCC-250	\$7	\$10/License
500-999 User Licenses	SCC-500	\$7	\$10/License
1000+ User Licenses	SCC-1000	\$7	\$10/License
SPARCworks Professional C++	SCP	\$24	\$28
SPARCworks Professional FORTRAN77	SFT	\$24	\$28
SPARCworks Professional Fortran90	SPF90	\$38	\$54
SPARCworks Professional Pascal			
1-99 User Licenses	SPA	\$24	\$28/License
100-249 User Licenses	SPA-100	\$16	\$24/License
250-499 User Licenses	SPA-250	\$14	\$21/License
500-999 User Licenses	SPA-500	\$13	\$19/License
1000+ User Licenses	SPA-1000	\$12	\$16/License
SPARCworks™/Teamware	SWT	\$18	\$24
SPARCworks/Visual	VSW	\$24	\$35
SPARCworks Visual XP	VSWXP	\$1	\$1
SPARCX-terminal 1	SOLX-CAT1	Included	
Sun 58TE™ IBM 5080 Graphics Emulator	58S	N/A	\$35
Sun 58TE Same as above, but with HW/SW	58T	N/A	\$10
Sun Common Lisp Development Environment	CLD	N/A	\$14
Sun Common Lisp Application Environment	CLE	N/A	\$7
Sun Common Lips SPE	SPE	N/A	\$14
Sun Cross Compiler SW Encryption Kit	XCD	N/A	\$7
SunDraw™	DRW	N/A	\$7
SunDesk for Sun-3™, Sun-4™ & Sun3861™	DSK	N/A	\$21
Sun Enterprise Volume Manager Single RTU for Desktop Workstation	EVM-DW	N/A	\$32
Sun Enterprise Volume Manager Single RTU for Desktop Workstation with SSA	EVM-SSA-DW	N/A	\$22
SunGKS™	GKS	N/A	\$31
SunGKS Runtime License	GKS-RT	N/A	\$10
SunIPC (Use for SunIPC also)	IPC	N/A	\$7
SunLink BSCRJE	BRJ	N/A	\$35
SunLink Channel Gateway	CHA	N/A	\$167
SunLink DDN (SunNet)	DDN	N/A	\$52
SunLink FDDI/DX	FDA	N/A	Included
SunLink HSI/VME	HIS	N/A	Included
SunLink Local 3270	L32	N/A	\$83
SunLink MCP	MCP	N/A	\$10
SunLink MHS	MHS	N/A	\$97
SunLink MSCP	MSCP	N/A	\$10
SunLink TE100	T10	N/A	\$7
SunMedia Center (SPARC 5)	SOL-SMC5	Included	\$33
SunMedia Center (SPARC 20)	SOL-SMC20	Included	\$58
SunMedia Center (SPARC 1000E)	SOL-SMC1000E	Included	\$100
Sun Modula Software	MOD	N/A	\$7
SunNet™ License Development Kit	NLD	N/A	\$139
SunNet License Platform	NLP	N/A	\$21
Sun Network Coprocessor	NC4	N/A	\$10
SunPaint™	PNT	N/A	\$7
SunTrac™	TRC	N/A	\$14
SunVision™	VIS	N/A	\$14
SunWrite™	WRI	N/A	\$7
SunWrite, SunPaint, SunDraw	WPD	N/A	\$14
TAAC Software	TAC	N/A	\$14
Tools H++	TLSH	N/A	\$58
Trusted NeWSprint™	TNPT	N/A	\$18
Trusted Solaris	TSX	Included	\$83
VideoPix Image Capture Board	VPX	N/A	\$10

Visual Workshop for C++	VWSCPL	\$38	\$54
10 User Licenses	VWSCPL-10	\$381	\$534
Visual Workshop for C++ for x86	IWSCPL	N/A	\$32
VSCP	VSCP	N/A	\$10
Workshop for C			
1-99 User Licenses	WSCC	\$28	\$39/License
100-249 User Licenses	WSCC-100	\$16	\$24/License
250-499 User Licenses	WSCC-250	\$14	\$21/License
500-999 User Licenses	WSCC-500	\$13	\$19/License
1000+ User Licenses	WSCC-1000	\$12	\$16/License
Workshop C++	WSCPL	N/A	Included
Workshop UNIXware for C	WSUC	N/A	\$20
Workshop UNIXware for C++	WSUCPL	N/A	\$29
Workshop UNIXware for C++ for x86	IWSUCPL	N/A	\$54
Workshop UNIXware for FORTRAN	WSUFTN	N/A	\$29
Workshop for FORTRN77			
1-99 User Licenses	WSFTN	\$41	\$58/License
100-249 User Licenses	WSFTN-100	\$24	\$35/License
250-499 User Licenses	WSFTN-250	\$22	\$31/License
500-999 User Licenses	WSFTN-500	\$20	\$28/License
1000+ User Licenses	WSFTN-1000	\$18	\$24/License
Workshop for Fortran90	WSF90	\$56	\$80
XVIEW ASSY IBM	URS	N/A	Included
XVIEW DEC	IDE	N/A	Included
XVIEW HP	IHP	N/A	Included
XVIEW IBM	IRS	N/A	Included

*Indicates monthly charge per license

Footnotes

1. Available in multi-license packs. For multi-license pricing, on products for which multi-license packs are not listed above, multiply the single license monthly price by the number of licensing packs.