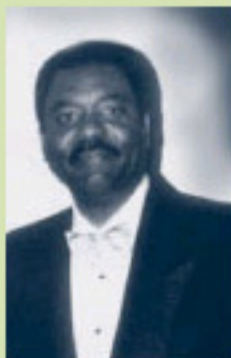




**World Wide Technology, Inc.**

Working together and partnering

## CORPORATE PLUS FIRM BRINGS BOTTOM LINE SAVINGS TO BOEING



A recent contract let by The Boeing Company's Shared Services business unit shows how strategic alliances can help smaller, minority-owned companies win substantial business from corporate giants like Boeing.

The agreement, valued at nearly \$200 million over three years, partners Dell Computer Corporation and World Wide Technology (WWT) to deliver Dell desktop computers and associated peripherals across Boeing.

"We are extremely pleased to work with Dell Computer in delivering a procurement solution that positively affects Boeing's bottom line," says Dave Steward, chairman of WWT, "We value our participation in Corporate Plus and the visibility it provides us to major customers like Boeing."

WWT will also provide installation, maintenance and upgrade services. An African-American-owned small business, WWT is headquartered in St. Louis, Missouri.

With over 500 employees, 750,000 square feet of facilities, and over \$900 million in sales, WWT specializes in helping its customers to rapidly build and deploy their IT network infrastructure in an on-time and cost-effective manner.

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effective manner.

WWT was recently one of eight Dell product suppliers to win Dell's Superior Customer Experience Award, based on quality, technology, service, delivery and cost.

"Combining WWT's strength in electronic procurement and logistics with Boeing-standard Dell desktop and laptop products furthers Boeing's efforts to drive out process costs and increase standardization of computing equipment," said procurement agent Tom Rogers

"In addition, the contract accomplishes an estimated 4.5 % cost reduction."

Employees should see minimal change in the way desktop equipment is ordered and supported, said Mr. Rogers.

"This contract exemplifies innovative contracting that can expand opportunities for diverse suppliers and yield savings for the customer," said Carrie Hill, director of company wide supplier diversity programs "Working together and partnering is the way the future is going to be."

Mr. Steward was an honoree at the 2003 NMSDC Business Leadership Awards Dinner-Dance.

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