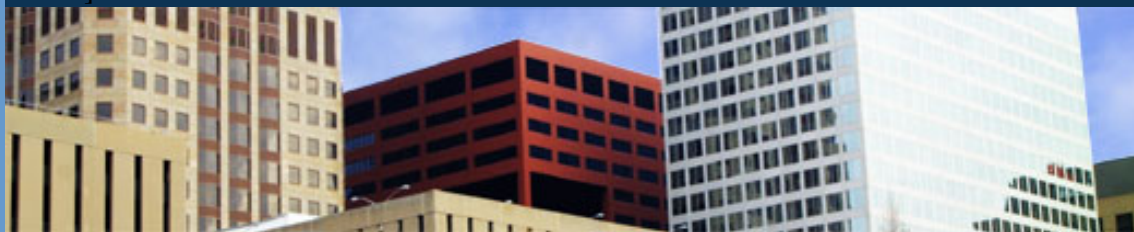




ST. LOUIS POST-DISPATCH

[HOME](#)
[NEWS](#)
[BUSINESS](#)
[SPORTS](#)
[ENTERTAINMENT](#)
[LIFE & STYLE](#)
[JOBS](#)
[AUTOS](#)
[REAL ESTATE](#)
[SHOPPING](#)
[NEIGHBORHOODS](#)
[Tuesday, July 1,
2003]

SITE SEARCH >>



in business

BULLETIN BOARD BUSINESS NEWS AND NOTES FROM AROUND THE REGION

BY J OHN O. LINSTEAD

updated: 06/27/2003 08:59 AM

Branching out Jefferson Bank and Trust Co. of Eureka is seeking permission from the Missouri Division of Finance to open a branch at Waterbury Falls Drive and Highway K in O'Fallon, Mo.

Moving Koehler Management Consulting has established an office in St. Louis.

Formerly in Houston, the firm helps small- to medium-sized manufacturing and distribution companies improve their business. The consulting firm specializes in developing business growth strategies and price optimization tactics, and uncovering ways its clients can reduce costs. President Roger Koehler was director of marketing in St. Louis for Huttig Building Products. Kip Gordon, the other principal in the firm, has been in management at Anheuser-Busch, PepsiCo, and Huttig.

4945 McPherson Avenue,

St. Louis, Mo. 63108

Phone: 314-409-0994

Fax: 314-367-1136

E-mail: Consulting@rkoehler.comWeb site: www.rkoehler.com

Expanding Marketing Products Group has formed a strategic alliance with Streamline Marketing LLC. St. Louis-based MPG creates, administers and fulfills sales-promotion, corporate-identity and employee-incentive programs. The alliance with Streamline, a St. Louis-based provider of direct-mail and print services, will add to MPG's line, while Streamline seeks to develop new business opportunities for MPG.

Unibased Systems Architecture Inc. has signed a business partnership with Servnet Inc. of Evansville, Ind. Servnet's health-care information technology integration services will help Unibased integrate its health-care IT software with legacy system products.

Woodard Cleaning & Restoration Services has added professional cleaning of hard-surface floors. Woodard will clean and seal hardwood, stone, laminates and tile on

▶ INSIDE BUSINESS

[Money & Markets](#)
[Technology](#)
[Columnists](#)
[Business Top 50](#)
[Executives' Pay](#)
[STLtoday Yellow pages](#)
[P-D Archives](#)
[WSJ Sunday](#)
[Stocks](#)

▶ FEATURED JOBS



GREAT JOBS IN ST. LOUIS

[GENERAL](#)

[Eagle Picher Pharmaceutical Services](#)

[QUALITY ASSURANCE](#)

[MANAGER Eagle Picher](#)

[Pharmaceutical Services, a](#)

[leader in API pharmaceuticals,](#)

[is searching for...](#)

both floors and countertops.

New business St. Louis-based MediNiche Inc. has agreed with Dr. Michael E. McCadden to solicit the St. Louis dermatologist's recently issued patents. MediNiche has the rights to seek pharmaceutical and health-care products businesses interested in licensing McCadden's patented treatments for skin conditions, such as diaper rash and poison ivy.

MediNiche will receive commissions on licensing fees it obtains.

Projects The Lawrence Group, a St. Louis-based architecture and design firm, designed the 208,000-square-foot parking structure recently built for SSM St. Mary's Health Center at 6420 Clayton Road. Alberici Constructors built the structure, which increases St. Mary's parking space by 22 percent.

Cor Productions created a video for Catholic Services for Children and Youth that was shown at a recent open house. Linda Young of CSCY said, "We were able to set up two viewing stations, show the looped videos simultaneously and get that small, intimate group feel we were after."

Taking over Lewis and Clark Landings LLC has acquired the Goldenrod Showboat, formerly owned by John Auble, for an undisclosed sum. The Goldenrod was moved from its mooring in St. Charles and placed in storage for the rest of the year. Lewis and Clark is seeking suggestions from the public for the best use and location for the boat. To contribute, visit the Web site, www.goldenrodshowboat.org.

Helping out Triple A Youth Foundation, a function of the St. Louis Amateur Athletic Association that offers a free golf program to urban youth, received a grant in an unspecified amount from the Marshall Faulk Foundation.

Recognition David Steward, chairman of World Wide Technology, was among three executives honored by the National Minority Supplier Diversity Council for significant long-term achievements in minority business development. The NMSDC Network, which includes 39 affiliated regional councils, matches more than 15,000 certified minority businesses with its more than 3,500 corporate members. WWT Holding, of St. Louis, is an electronic procurement and logistics company in the information technology industry.

For the fifth consecutive year, SBC Communications Inc. leads all U.S. telecommunications companies in Fortune Magazine's annual Top 50 ranking of the Best Companies for Minorities, published in the July 7 issue. SBC ranks No. 7 overall, as a result of its commitment to programs that foster both workplace and supplier diversity, and No. 5 among employers of Hispanics. To compile the ranking, Fortune surveyed the Fortune 1000 and the 200 largest privately held U.S. companies.

Awards SBC-Missouri received the Chapter Corporate Partner of the Year award from the National Association of Women Business Owners. The award is national recognition of the local partnership of SBC and NAWBO in Missouri.

Kadean Construction Co. won the 2003 General Contractor of the Year award from the Midwest Council of the American Subcontractors Association. It recognizes general contractors that have earned the respect of area subcontractors.

O'Connor Insurance Agency received MetLife Auto & Home's 2002 Presidential Customer Service Award for customer satisfaction and loyalty.

Barnes Dennis Barnes Jr., president of Marketing Direct Inc., received the Direct Marketer of the Year award from the Direct Marketing Association. The award is based on impact on direct marketing, contribution to the association, and community involvement.

HEALTHCARE

MED MEDICAL BILLING

Full time positions. Requires experience in cash posting and third party insurance...

LEGAL

Datamax Office Systems

Legal IMAGING SPECIALIST

Datamax Office Systems is the areas largest independently owned Document Solutions Provider...

HEALTHCARE

MTS

Med Tissue/Ocular Procurement

Coordinator Tissue/eye bank

seeks individual to retrieve

bone, skin, corneas from

cadavers....

FINANCIAL

UMB Bank

Banking TELLERS

Full/Part-time Openings UMB

Bank is looking for

professional, detail-oriented

individuals with strong cash...

HEALTHCARE

MEMORIAL HOSPITAL

MED MEMORIAL HOSPITAL

CLOSE TO HOME

CONVENIENCE ASK ABOUT

OUR NEW WAGE SCALE!

DAY SHIFTS...

MANAGEMENT/EXECUTIVE

Blessing Hospital

MED DIRECTOR

PHARMACY Full-Time This

individual is responsible for all

administrative/ operational

functions of the...

The American Lung Association of Eastern Missouri presented six Outstanding Volunteer of the Year Awards and an award for Corporate Sponsor of the Year at its second annual Circle of Hope Breakfast. The volunteers are:

Terry J. Coleman of Crystal City, retired administrator for the Festus School District. He completed 13 years as a member of the American Lung Association of Eastern Missouri Board of Directors, serving from 1990 through 2003.

Mary Lee Grant of Brentwood, a victim of lung disease. She volunteers with the association to discourage young people from smoking.

Ray Narconis Jr. of Edwardsville, president and chief executive of Global Environmental Laboratories and Consultants in St. Louis. He has served the association as a media resource and spokesman on topics of indoor and outdoor air quality. He also is an active member of its Air Quality Committee.

Lynelle Phillips of Jefferson City, a registered nurse who demonstrated leadership with the association's Tuberculosis Committee, helping to secure nearly \$5,000 from the Centers for Disease Control and the Department of Health and Senior Services for the TB incentives fund.

Rose Shafer of Cape Girardeau, Mo., clinical director of the Respiratory Therapy Program at the Cape Girardeau Career and Technology Center. She and her students implemented the association's asthma education program, "Open Airways for Schools," in eight elementary schools in southeast Missouri this spring.

Juliette Travous of O'Fallon, Mo., manager of Environmental Services for the Parkway School District. She has been a resource for the association in helping implement indoor air quality programs for schools.

The association also recognized **Centene Corp.** as the 2003 Corporate Sponsor of the Year. Michael Neidorff, the company's chief executive, challenged the audience at last year's first Circle of Hope Breakfast to match up to \$50,000 in contributions. The audience met and exceeded his challenge.

Lighthouse for the Blind of St. Louis received the Gold Medal Award from the Defense Supply Center as one of the government's best suppliers. The award was presented as part of the Automated Best Value System, which comprises vendors who have shipped 10 or more contract lines for the Defense Supply Center Richmond, Va., over a 12-month rating period.

Paula Peters Weaver, owner of Keller Apothecary, 5201 Chippewa Street, received the Young Pharmacist of the Year award from the Missouri Pharmacy Association. It recognizes a pharmacist who graduated from school within the last decade and has made outstanding contributions to the profession and the community.

To submit items:

John Linstead, St. Louis Post-Dispatch
900 North Tucker Boulevard
St. Louis, Mo. 63101
E-mail: jlinstead@post-dispatch.com
Phone: 314-340-8212
Fax: 314-340-3060

[\[Top of page\]](#)

[\[E-mail this Story to a friend\]](#)

[\[Printer Friendly\]](#)

[Get the news delivered to your home for just 50 cents a day.](#)

[HEALTHCARE](#)

[ST. JOHN'S CLINIC](#)

[med ST. JOHN'S CLINIC NP](#)

[or PA Our new Neurosurgery
Physician group in Springfield,
MO...](#)

[HEALTHCARE](#)

[St. Johns Mercy Medical Center](#)

[Med St. John'sMercy has the
following rehab positions open:](#)

[OCCUPATIONAL](#)

[THERAPIST-CHILD](#)

[DEVELOPMENT A full time...](#)

[TECHNICAL/ENGINEERING](#)

[Emerson Process Management](#)

[Join our team at the Emerson](#)

[Process Management-St. Louis](#)

[Industry Center where industrial](#)

[and technological](#)

[diversification](#)

[Click here to subscribe to the St. Louis Post-Dispatch.](#)

[\[ABOUT US\]](#) | [\[ADVERTISE\]](#) | [\[CONTACT US\]](#) | [\[HELP\]](#) | [\[PRIVACY POLICY\]](#) | [\[COPYRIGHT 2003\]](#)