

WASHINGTON TECHNOLOGY

▶ **CURRENT ISSUE** | ▶ **FREE SUBSCRIPTION** | ▶ **FREE E-LETTERS**

PostNewsweek
Tech Media

▼ **OUR OTHER SITES**

BUSINESS INTELLIGENCE FOR GOVERNMENT SYSTEMS INTEGRATORS

Search site

[Advanced Search](#)



NEWS BY TOPIC

- [Budget / policy / legislation](#)
- [Contract awards](#)
- [Defense](#)
- [E-government](#)
- [Emerging technology](#)
- [Enterprise architecture](#)
- [Financial markets](#)
- [Homeland Security](#)
- [Industry news](#)
- [Mergers / acquisitions](#)
- [Outsourcing](#)
- [Resellers / distributors](#)
- [Security](#)
- [State and local](#)
- [Telecom / IT infrastructure](#)

ARCHIVES

[Print edition](#)

[E-letters](#)

EVENTS

[Calendar](#)

[Submit your event](#)

[PostNewsweek Awards](#)

ONLINE RESOURCES

[Upcoming online forums](#)

[Forum transcripts](#)

[Resource Centers](#)

COMPANY RANKINGS

Top 100

Top 100 Federal Prime Contractors -- 2004

Companies by ranking

Washington Technology's Top 100 is more than a mere ranking -- it's the definitive list of major players in the federal IT market. Links from the list give you in-depth information about the companies, and *Washington Technology's* accompanying [coverage details](#) the important trends in the government IT market.

Government revenue data from the GSA Federal Procurement Data System is analyzed by Federal Sources Inc. and *Washington Technology* to determine the rankings. Financial analysis was provided by Houlihan, Lokey Howard and Zukin.

- [Recent Top 100 News Overview](#)
- [Top 100 issue](#)
- [About our numbers](#)
- [Leadership online Forums](#)
- [Top 10 – past and present](#)
- [Top 100 in previous years](#)

View list by:

- [Rank](#)
- [A-Z](#)
- [Industry sector](#)
- [Incumbents](#)
- [Newcomers](#)
- [Publicly traded](#)
- [Small businesses](#)
- [Top 100 Defense Revenue](#)
- [Top 100 Civilian Revenue](#)
- [Return on investment](#)
- [Market Valuation](#)
- [Revenue Growth](#)
- [PE](#)

2004	Company	Contracts	2003 Rank
1	Lockheed Martin Corp.	\$5,471,384,000	1
2	Northrop Grumman Corp.	\$4,925,621,000	2
3	Computer Sciences Corp.	\$4,109,276,000	5
4	Boeing Co.	\$3,358,591,000	4
5	Science Applications International Corp.	\$2,864,187,000	3
6	General Dynamics Corp.	\$2,429,181,000	7
7	Raytheon Co.	\$2,355,736,000	6
8	EDS Corp.	\$1,901,826,000	9
9	Titan Corp.	\$933,134,000	15
10	Booz Allen Hamilton Inc.	\$924,751,000	11
11	IBM Corp.	\$909,690,000	18
12	BAE Systems North America Inc.**	\$888,870,000	10
13	Dell Inc.	\$854,983,000	13
14	L-3 Communications Corp.	\$619,290,000	12
15	GTSI Corp.	\$530,726,000	17
16	Harris Corp.	\$521,605,000	25

[Top 100 Federal
Prime Contractors](#)

[Small Business / 8\(a\)](#)

[Fast 50](#)

[State & Local
Who's Who](#)

COMPANY PROFILES

[Tech Almanac](#)

SPONSORED SOLUTIONS

[Technology reports
from our sponsors](#)

WASHINGTON TECHNOLOGY

[Site Map](#)

[About Washington Technology](#)

[Customer Help](#)

[Editorial Calendar](#)

[Advertising](#)

[Subscriptions](#)

[Link Policy / Reprints](#)

[Privacy Policy](#)

[Careers](#)

17	CACI International Inc.	\$507,201,000	19
18	Mitre Corp.	\$469,625,000	28
19	Anteon International Corp.	\$468,030,000	14
20	AT&T Corp.	\$458,753,000	31
21	Motorola Inc.	\$447,936,000	24
22	ManTech International Corp.	\$437,745,000	36
23	Honeywell International Inc.	\$436,824,000	30
24	Accenture Ltd.	\$426,853,000	23
25	Jacobs Engineering Group Inc.	\$420,457,000	29
26	ITT Industries Inc.	\$411,466,000	21
27	Rockwell Collins Inc.	\$421,890,000	38
28	Unisys Corp.	\$343,558,000	20
29	URS Corp.	\$335,988,000	na
30	Arinc Inc.	\$328,088,000	26
31	SRA International Inc.	\$277,594,000	32
32	Halliburton Co.	\$242,218,000	39
33	BearingPoint Inc.	\$239,957,000	37
34	DigitalNet Holdings Inc.	\$225,739,000	35
35	Battelle Memorial Institute	\$214,755,000	45
36	Thales Group	\$205,264,000	na
37	MCI Inc.	\$201,336,000	8
38	Affiliated Computer Services Inc.	\$200,000,000	16
39	Sytex Group Inc.	\$195,690,000	51
40	RS Information Systems Inc.	\$189,216,000	48
41	Verizon Communications Inc.	\$188,434,000	43
42	Oracle Corp.	\$160,746,000	34
43	CDW Government Inc.**	\$158,721,000	79
44	Pearson Government Solutions Inc.**	\$158,553,000	60
45	PlanetGov Inc.	\$148,149,000	40
46	Perot Systems Corp.	\$141,907,000	56
47	MTC Technologies Inc.	\$140,352,000	96
48	American Management Systems Inc.	\$138,010,000	46
49	Telos Corp.	\$137,555,000	57
50	EDO Corp.	\$137,466,000	76
51	World Wide Technology Inc.	\$136,991,000	50
52	Stanley Associates Inc.	\$136,835,000	64
53	Tetra Tech Inc.	\$135,546,000	na
54	QSS Group Inc.	\$134,219,000	44
55	Alion Science and Technology Corp.	\$133,715,000	59
56	Hewlett-Packard Co.	\$132,746,000	41
57	Siemens AG	\$129,247,000	74
58	Tybrin Corp.	\$124,202,000	71
59	Integic Corp.	\$117,401,000	69
60	Engineered Support Systems Inc.	\$114,659,000	na
61	Arctic Slope Regional Corp.	\$109,497,000	na
62	ITS Services Inc./SEA Inc.	\$108,985,000	84/78
63	Parsons Corp.	\$106,016,000	na
64	Intergraph Corp.	\$105,636,000	91
65	Force 3 Inc.	\$104,797,000	62
66	SI International Inc.	\$102,074,000	83
67	Qwest Communications International Inc.	\$101,559,000	90
68	Milcom Systems Corp.	\$99,044,000	73

69	Scientific Research Corp.	\$96,559,000	86
70	STG Inc.	\$94,318,000	66
71	Cubic Corp.	\$88,810,000	70
72	Chugach Alaska Corp.	\$88,280,000	na
73	MPC Computers LLC	\$86,838,000	58
74	Bechtel Corp.	\$86,551,000	na
75	Softmart Government Services Inc.	\$81,116,000	na
76	Resource Consultants Inc.	\$78,809,000	82
77	Dynamics Research Corp.	\$77,970,000	53
78	Lucent Technologies Inc.	\$77,840,000	na
79	Computer Associates International Inc.	\$75,216,000	90
80	Safeguard Scientifics Inc.	\$73,805,000	na
81	Chenega Corp.	\$72,324,000	na
82	EMC Corp.	\$72,229,000	87
83	Stratos Global Corp.	\$72,162,000	na
84	JHM Research & Development Inc.	\$72,044,000	72
85	KPMG LLP	\$71,745,000	na
86	Wackenhut Services Inc.	\$71,338,000	na
87	Camber Corp.	\$70,493,000	92
88	PC Connection Inc.	\$69,321,000	63
89	PEC Solutions Inc.	\$67,022,000	42
90	Presidio Corp.	\$65,576,000	na
91	Computer & Hi-Tech Management Inc.	\$65,488,000	94
92	CAS Inc.	\$65,278,000	na
93	Sprint Corp.	\$63,690,000	49
94	S&K Technologies Inc.	\$63,973,000	na
95	DLT Solutions Inc.	\$63,031,000	na
96	Avaya Inc.	\$62,620,000	55
97	Artel Inc.	\$62,053,000	na
98	Keane Inc.	\$60,054,000	na
99	Research Triangle Institute	\$59,863,000	na
100	Comtech Telecommunications Corp.	\$58,860,000	na

Sources: Washington Technology, Federal Sources Inc.

