

World Wide Technology

Company Overview

Founded in 1990, WWT has grown from a small product reseller into a technology solution provider with over \$12 billion in annual revenue and more than 6,000 employees. We serve the technology needs of Enterprise, Public Sector, and Global Service Providers around the globe, including many of the world's best-known brands. WWT ranks on Fortune's Best Places to Work for 8 straight years.

Practice Areas

- AI & ML
- Big Data/Analytics
- Application Development/Migration/Modernization
- Cloud Services/Management/Data Management
- Devops
- Enterprise Architecture
- Hybrid Cloud Platforms
- Digital Strategy/IoT
- Digital Workplace/Mobile
- Networking
- Security
- Telco/Service Provider

What Makes Us Different

- *30 Years of Enterprise Customer Experience – 400 Dedicated Enterprise/PubSec Account Teams(Client mgrs., BD, Engineers)*
- *Fortune 250/Large Public Sector Clientele with Master Service Agreements*
- *Advanced Technology Center - \$600 Million R&D, POC, and Lab as a Service – Customer Demos/Proof of Concept/ Innovation Sandbox as a Service*
- *Deep experience in Data Center, Hybrid, and Cloud Experts – Capabilities Spanning On-Prem, Hybrid, and Public Cloud*

- *WWT Software Division: 600+ App Developers*
- *Mature Big Data/Analytics/AI/ML/IoT/Mobile Practices*
- *Over 100+ Key ISV/Partners available for demo/POC's*
- *Best in Class Global Supply-Chain/Logistics/Services For On-Prem & Hybrid Solutions*

Solutions Sweet Spot

Microsoft Cloud Architectures & Migration

Strong expertise with a variety of Microsoft technologies, ISVs and workloads. Hybrid Architectures: Co-Lo and VMC; Networking, Security Solutions, Storage, Backup and DR, Application Dependency Mapping and WIN 10

Big Data/AI/ML For Digital Transformation

We use cutting-edge technologies and proven standards. We develop the environments to successfully productionize them for an organizations goal. Clients have access to a highly qualified data science group that is experience in working with the latest AI frameworks.

CloudOps, DevOps, ProdOps

Strong Expertise with a variety of DevOps tools and technologies, Automation, Configuration Management, CI/CD technologies, Monitoring and Management, Log Aggregation and Analysis.

Application Services:

Development/Modernization/Refactoring

Large Software development team with proven track record of custom solutions and development for Fortune 500 clientele and ISV partners. Application Modernization specialty (microservices and replatforming for cloud). Legacy Application Integration: Application integration expertise with legacy systems Software & DB Supported: Open-source technologies and application development stacks, Erlang, Java, MS .Net, MySQL, PostgreSQL, SQL Server, Oracle, MongoDB, DynamoDB, Confluent, Kafka, Containers, K8s clusters and deployment.

Clientele Sweet Spot

Large Enterprises (including Fortune 500)

As a trusted advisor across Digital Strategy, Application Assurance, Data Management, Enterprise Architecture and Operations, we work with large multi-vendor teams on cloud architecture, software development and/or legacy integration projects, and provide execution through a pool of technical architects and DevOps Engineers.

Federal & SLED

We are a strategy & execution organization with over 30 years of experience and credibility that our customers trust for recommendations. We deploy a customized team consisting of architects, engineers, and developers, based on the client's business requirements and budgets.

Partner Highlights

Microsoft- WWT is a Gold Certified Managed Microsoft partner and a Cloud Solution Provider (CSP). We specialize in cloud platforms and disciplines including IaaS, PaaS, and SaaS. One of our unique differentiators is our ability to assist customers with complex hybrid cloud environments that span private, public, and edge/near cloud components. Included in this is our ability to leverage cloud native capabilities along with knowledge and expertise in over 100+ 3rd party ISV solutions.

Competencies: Gold: Windows & Devices, DataCenter, Cloud Platform, Collaboration/Content, Messaging, App Dev. **Silver:** Communications, Security.

Key Partners: Splunk, Rubrik, RedHat, Hashicorp, F5, Palo, NetApp, VMware, Cisco

Key Verticals

Media/Publishing	Healthcare	Service Provider
Retail	Public Sector	Energy
Manufacturing	Financial Serv.	Transportation

WWT Corporate Information

Founded	Jul 1990
Employees	6000+
Officers	David L Steward, <i>Chairman of the Board</i> Jim Kavanaugh, <i>CEO</i> Joe Koenig, <i>President</i> Mike Taylor, <i>CTO</i>
Locations	Corp HQ: St Louis, MO Locations: US, Europe, Asia Pacific
Contact Info	+1 (800) 432-7008 http://www.wwt.com/ cloud@wwt.com

Partner Reference Customers / Solutions

The following are Customer / Solutions highlights:

Customer Solution	Insurance company safeguards business critical applications with WWT and Azure
Customer Solution	WWT's CPMigrator used to perform a global Win10 upgrade

Microsoft Partner Sales Reference Materials

The following are additional sales enablement assets:

WWT Website	https://www.wwt.com/partner/microsoft
GTM Assets	WWT Advanced Technology Center Portal

Microsoft Services Offerings At-A-Glance

The following highlights some of WWT's Microsoft service offerings, and alignment to the cloud adoption framework:

Cloud Adoption Readiness	5 step approach, and allows customer to come in at different steps depending on if they already have artifacts from previous steps either from WWT or from outside company, or from internal.
Cloud Security Assessment	Deliver to the customer a set of controls, policies, methods that help them meet and exceed their needs today and in the future while training their personnel or supplementing their staff to help fill gaps in knowledge or skill.
Cloud Network Assessment	Deliver a cloud workshop to help develop a networking strategy around cloud connectivity, including multi-region, edge, on-prem and all aspects of a cloud environment.
Cloud Migration Readiness Assessment	A workshop used to quickly assess where a client is with their cloud adoption and determine the next steps for a successful migration.
Cloud Business Office Accelerator	Help build a CCOE. WWT has helped hundreds of organizations transform and embrace cloud technology in the pursuit of digital transformation efforts.
Cloud Operations	The cloud operations strategy engagement is centered around assessing organizations' current staff, tools, and processes used to manage and run their cloud environment.

