

Department of Navy GEMSS DNA: Onboarding

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Department of Navy

GEMSS DNA: Onboarding

Session Overview

Who is WWT?

Who's Who: WWT & Navy

DNA Deal Structure

Support Models & Resources

Service Capabilities

Navy Digital Modernization Community

Next Steps



Who We Are

With \$13B in annual revenue, WWT is a financially strong, privately held global technology solution provider.

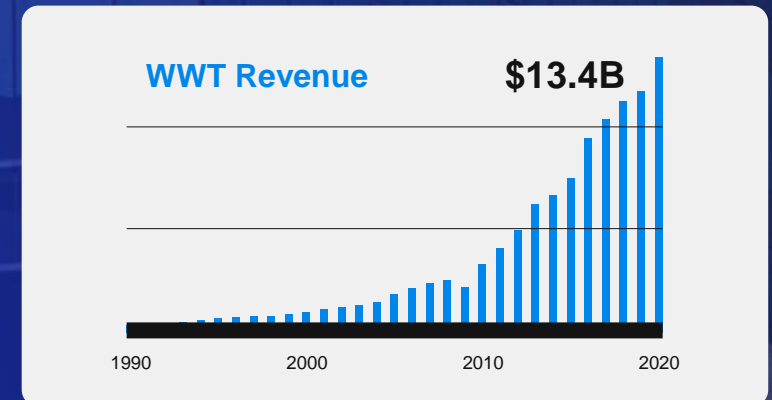
- More than 7,000 employees globally
- MBE – Minority Business Enterprise “Minority Owned”
- 10 years in a row on FORTUNE “100 Best Companies to Work For” list
- Recognized as one of the “100 Most Influential Companies of 2021” by TIME
- Technology provider to more than 80 of the FORTUNE 100
- Top Partner with Cisco, HPE, Dell Technologies, NetApp, F5, Intel, Palo Alto Networks, Cohesity and many others



Founded in 1990 by
Jim Kavanaugh, CEO &
Dave Steward, Chairman

“ Our culture of innovation creates a force multiplier of knowledge, speed and agility, allowing us to accelerate digital transformation for our customers.

Jim Kavanaugh, CEO



Navy GEMSS: WWT Team



Mike Moriarty
Regional Director



Ben Pollock
Regional
Manager



John Sprague
Systems
Engineering
Director



Bill Coleman
Navy GEMSS
Program Manager



**Jeff
Cusumano**
Navy GEMSS Associate
Program Manager



**Amanda
Sturgeon**
CX Manager -
PubSec



Kathryn Jetter
Customer
Onboarding
Manager





Introductions

- Name
- Role
- Involvement with Enterprise Agreement

What to Expect

What this presentation is:

- Introduction to WWT & Cisco support teams
- Overview of Navy GEMSS DNA EA
- Insight on support capabilities & escalation routes within the DNA EA
- Review of service capabilities – Cisco Contractors & WWT Services Portfolio
- Demo of WWT Community Page

What this presentation is not:

- Update on ICRS to MCE Migration
- Deep-dive into licensing requests, transfers, and account setup
- Support for hardware purchases
- Education on JELA to GEMSS transition model
- Smart Account Training, including BSO association

Entities Excluded from the GEMSS Program

US Department of the Navy (DON) excluding:

- Automated Digital Network System (ADNS)
- Consolidated Afloat Networks and Enterprise Services (CANES)
- Navy Special Warfare Development Group (NSWDG)
- Navy Bureau of Medicine and Surgery (BUMED)
- Navy Next Generation Enterprise Network (Navy NGEN)
- OCONUS Enterprise Network (ONE-Net)
- US Marine Corps (USMC)



Cisco DNA Agreement Structure

58 MONTH TERM | 07/09/2021 – 04/30/2026 | ANNUAL BILLING MODEL

Routing

Cisco DNA Premier

Network and application assurance using real-time analytics and WAN optimization

Cisco DNA Advantage

SD-WAN with app-aware policies, segmentation and optimization for cloud connectivity

Integrated Services Routers,
ASR 1000, vEdge, ENCS

WAN

Switching

Cisco DNA Premier

Stealthwatch, ISE Base + ISE Plus, DNA Advantage

Cisco DNA Advantage

SD-Access, Assurance, Analytics, Security, IoT, Telemetry, Visibility, DNA Essentials

Cisco Catalyst®
3000, 4000, 6000, 9000

Access

Wireless

Cisco DNA Premier

CMX Base
ISE Base + ISE Plus, DNA Advantage

Cisco DNA Advantage

Assurance and Analytics,
Advanced Automation
DNA Essentials

WLCs and
Access Points



Cisco DNA Agreement Structure

58 MONTH TERM | 07/09/2021 – 04/30/2026 | ANNUAL BILLING MODEL

Cisco DNA for Switching Suite

Hardware Model	Advantage Quantity	Premier Quantity	Add On Quantity
C2960X/XR 24-Port CISCO DNA Essentials Only	1	0	0
C2960X/XR 48-Port CISCO DNA Essentials Only	1	0	0
CISCO DNA Cat 3560CX 12 Port	1	0	0
CISCO DNA Cat 3560CX 8 Port	1	0	0
CISCO DNA Cat 3650 24 Port	1	0	0
CISCO DNA Cat 3650 48 Port	1	0	0
CISCO DNA Cat 3850 12/24 Port Fiber	1	0	0
CISCO DNA Cat 3850 24 Port	1	0	0
CISCO DNA Cat 3850 48 Port	1	0	0
CISCO DNA Cat 3850 48 Port Fiber	1	0	0
CISCO DNA Cat 4500E	1	0	0
CISCO DNA Cat 4500X High Port (32 port)	1	0	0
CISCO DNA Cat 4500X Low Port (16/24 port)	1	0	0
CISCO DNA Cat 6500	1	0	0
CISCO DNA Cat 6807	1	0	0
CISCO DNA Cat 6840 High Port (32/40 Port)	1	0	0
CISCO DNA Cat 6840 Low Port (16/24 Port)	1	0	0
CISCO DNA Cat 6880	1	0	0
CISCO DNA Cat 9200 24 Port	8318	0	0
CISCO DNA Cat 9200 48 Port	2013	0	0
CISCO DNA Cat 9200L 24 Port	59	0	0
CISCO DNA Cat 9200L 48 Port	111	0	0
CISCO DNA Cat 9300 24 Port	10220	0	0
CISCO DNA Cat 9300 48 Port	7196	0	0
CISCO DNA Cat 9300L 24 Port	1	0	0
CISCO DNA Cat 9300L 48 Port	1	0	0

Cisco DNA for Switching Suite

Hardware Model	Advantage Quantity	Premier Quantity	Add On Quantity
CISCO DNA Cat 9300S 24 Port	1077	0	0
CISCO DNA Cat 9300S 48 Port	190	0	0
CISCO DNA Cat 9400	795	0	0
CISCO DNA Cat 9500-24Y4C (low-port density)	31	0	0
CISCO DNA Cat 9500-32C (high-port density)	1	0	0
CISCO DNA Cat 9500-32QC (high-port density)	6	0	0
CISCO DNA Cat 9500-48Y4C (high-port density)	109	0	0
CISCO DNA Cat 9500 24Q / 40X / 48X (High-port density)	148	0	0
Cisco DNA Cat 9500 12Q / 16X / 24X (Low-port density)	26	0	0
CISCO DNA Cat 9600	368	0	0



Cisco DNA Agreement Structure

58 MONTH TERM | 07/09/2021 – 04/30/2026 | ANNUAL BILLING MODEL

Cisco DNA for Wireless Suite

Hardware Model	Advantage Quantity	Premier Quantity	Add On Quantity
CISCO DNA Wireless	6092	0	0

Cisco DNA for Routing Suite

Hardware Model	Advantage Quantity	Premier Quantity	Add On Quantity
CISCO DNA On Prem Tier 0 (up to 15M)	1596	0	0
CISCO DNA On Prem Tier 1 (up to 100M)	2560	0	0
CISCO DNA On Prem Tier 2 (up to 1G)	4009	0	0
CISCO DNA On Prem Tier 3 (up to 10G)	420	0	0



GEMSS Technical Support – Contract # 204215489

High Touch Operations Management (HTOM)

Cisco will provide HTOM support by providing a single point of contact for case prioritization and support of open Cisco service requests; monitoring of all return material authorizations (RMAs); and coordination of Cisco support organizations, escalation process, and customer resources for service request. As the “single point of entry” the HTOM will be responsible for assisting the customer; addressing, researching, resolving, and responding on any issues relating to licensing.

Classified Network Support (CNS) High Touch Technical Support (HTTS)

Cisco will provide classified support where necessary for equipment covered by the EA bundle. HTTS will provide reactive support by cleared and Cisco certified technical engineers, 8am-8pm Eastern Time full support; overnight on-call availability.

*For more information on your support options, please visit: <https://www.wwt.com/navy-gemss-program-support-through-cisco>



FTE Support

Dedicated Resources within 150 miles of the following areas:

- Charleston, SC
- San Diego, CA
- Norfolk, VA Network
- Washington DC Area

How to request support

- Navigate to WWT Community Page, "Engineering Support" Tab– <https://www.wwt.com/community/navy-digital-modernization-community/engineering-support>
- Fill out the online request form and submit



WWT Services Portfolio

Strategy and execution • Business and technology • Physical and digital



Advisory

Analytics
Digital
Enterprise Architecture
Cloud
Security



Digital

AI
Customer Experience
Data Analytics
Digital Business Consulting
IoT / Industry Verticals
Workforce Experience



Application

Agile Coaching and Mentoring
Agile Development
Cloud-native App Services
DevOps
Software Staffing



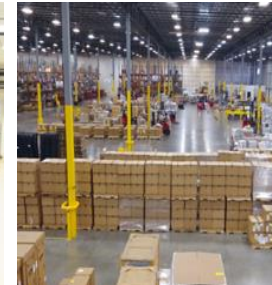
Innovation Labs

Advanced Technology Center
Lab as a Service
Multi-OEM \$500M Infrastructure
On-demand Environments
Proofs of Concept
Testing



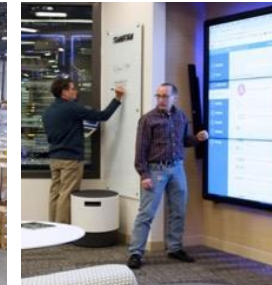
Infrastructure

5G
Collaboration
Data Center
Mobile Edge Compute
Cloud
Network
Security



Supply Chain

Material Planning
Staging and Integration
Just-in-time Delivery
Order Management
Complete Program Outsource



Customer Success

Adoption Services
EA Consulting
License Consulting
Program Optimization
Subscription Services



Strategic Resourcing

Application Dev and DevOps
Cloud Program Staffing
Security, Optical, Mobility
Short-term Project and Long-term Program
SP IT Core Functions
SP Network and Installations

Powered by the Advanced Technology Center (ATC)
and assured by the Global Command Center



Community Page Demo

WWT Communities >> Navy Digital Modernization Community

You've joined this community

Navy Digital Modernization Community

The Global Enterprise Modernization Software and Services (GEMSS) - Navy Enterprise Agreement (EA) is a five-year Navy program designed to maximize the Department of the Navy (DON) investment in the use of existing hardware while supporting the smooth transition of ongoing software maintenance for upgrades and patches to software subscriptions for the Department of Defense infrastructures already in-place at installations worldwide.

Public Owners: [Hannah Shawler + 3](#) 62 Members

Invite Others | in f t e

GEMSS will be a one-stop-shop to provide software, SmartNet Total Care (SNTC), inclusive of continuous (24 hours a day, 7 days a week, and 365 days a year) maintenance and SmartNet technical support for the DON for Cisco brand name hardware and software IT assets. It includes remote IT asset management to facilitate recording, tracking, and monitoring assets covered under the EA bundle, Software Support Services (SWSS) for legacy software currently installed on the hardware assets and procure software subscriptions for DON owned hardware, and services necessary to the implementation, delivery, management, and support of the EA bundle. The maintenance and support coverage of this requirement applies to Continental United States (CONUS) and Outside the Continental United States (OCONUS) locations.

Need Support? Cisco Advanced Services catalog (ESI) & Technical Assistance Center (TAC) Explore	Cisco License Access and Download Request Request your Cisco Licenses here Explore	Education and Learning through the WWT Platform WWT's lab as a service (Laas) offers dedicated lab resources within the ATC built to suit customer performance, security, access and testing requirements. Explore	GEMSS Enablement Resources Learn about Customer Success Executives and Cisco "Mission" Firm Fix Price Advanced Services Packages Explore
GEMSS Program Overview One-stop-shop for everything you need to know about GEMSS. Explore	JELA to GEMSS Modernization Path What happened to JELA? What is GEMSS? Explore	GEMSS Smart Account Guide Overview on Cisco Smart Accounts Explore	Product Resource Guide Learn more about the Cisco Software available through GEMSS. Explore



<https://www.wwt.com/community/navy-digital-modernization-community/about>





Next Steps

- Learn how to contact the appropriate Cisco and/or WWT resources
- Familiarize yourself and your team on the [Navy GEMSS Digital Modernization Community](#)