World Wide Technology (WWT) delivers a quantified financial impact to enterprise organizations. Our innovative approach to the entire technology lifecycle delivers financial value from evaluation and architecture through implementation and asset retirement. These benefits are delivered from the technologies themselves and the unique ways in which WWT supports our customers.

ECONOMIC IMPACT

ORGANIZATIONAL IMPLICATIONS

- Labor costs
- Maintenance expense
- Capital constraints
- Competing budgets
- Speed of change
- Increasing customer demands
- Competing priorities
- Facility costs
- Complexity of technology
- OPEX challenges
WWT SIMPLIFIES THE COMPLEX

ENGINEERING ACCELERATION
- Tech Briefings
- Workshops
- Proofs of Concept
- Product Testing
- Product Benchmarking
- Early Field Trials

CAPEX AVOIDANCE
- Sandbox Environments
- Proofs of Concept
- Integrated Solution Demos
- Product Testing
- Product Benchmarking
- Pilots and Integration
- Early Field Trials

TIME TO MARKET ACCELERATION
- Lab as a Service
- Product Testing
- Product Benchmarking
- Early Field Trials
- Training
- Pilots and Integration
- Sandbox Environments

RESOURCE CONSTRAINTS
- Training
- Lab as a Service
- Proofs of Concept
- Product Testing
- Product Benchmarking
- Early Field Trials

INTEGRATION TECHNOLOGY CENTER (ITC)

FINANCIAL IMPACT
- Cash Flow
- Material Planning
- Return on Capital
- Revenue Acceleration
- Revenue Growth
- Time to Value Acceleration

TIME TO MARKET ACCELERATION
- Material Planning
- Asset Management
- Serial Control
- Custom Labeling
- Configuration Records
- Imaging and Configuration
- Rack, Stack, Cable
- Component Installation
- Testing and Burn-In
- Remote Access

LIFECYCLE MANAGEMENT
- Material Planning
- Idle Asset Avoidance
- Contract Management
- Inventory Reduction

RESOURCE OPTIMIZATION
- Asset Management
- Serial Control
- Custom Labeling
- Configuration Records
- Imaging and Configuration
- Rack, Stack, Cable
- Component Installation
- Testing and Burn-In
- Remote Access
- Simplified Sourcing
BUSINESS IMPACT ANALYSIS

Business engagement consultants follow a three-step methodology to help customers determine the potential financial impact of implementing a new technology.

**STEP 1**
COLLECT DATA FROM INDUSTRY AND PUBLIC SOURCES REGARDING FINANCIAL BENEFITS OF A SOLUTION

**STEP 2**
INTERVIEW ORGANIZATION TO VERIFY ASSUMPTIONS AND COLLECT DATA TO ENSURE ACCURACY

**STEP 3**
PRESENT FINDINGS TO IDENTIFIED STAKEHOLDERS

**ACCELERATED TIME TO MARKET**

**OPERATIONAL EFFICIENCIES**

**LABOR SAVINGS**

**TECHNOLOGY IMPACT**

**PROCESS SAVINGS**

**BUSINESS CASE SUMMARY**
CASE STUDY 1

WWT helped a large global financial services firm recognize that traditional methods for building infrastructure were insufficient to meet customer demands.

Through collaboration with the customer and our technology partners, we developed an end-to-end, standardized supply chain and integration solution that accelerates deployments by 25%, delivering an estimated ROI of 334%.

KEY BENEFITS

• Accelerated Time to Market
• Streamlined Procurement
• Standardized Engineering
• Standardized Deployment Processes
• Reduced Costs and Complexity
• “No Questions Asked” Overnight Replacement

CASE STUDY 2

To address time to market challenges, a global insurance provider overinvested in infrastructure resulting in unnecessary CAPEX and maintenance costs.

Using our ATC and ITC, WWT developed an end-to-end technology evaluation and integration solution optimizing maintenance expenses, reducing idle inventory and delivering an estimated ROI of 163%.

KEY BENEFITS

• Accelerated Time to Market
• Reduced excess and idle capacity
• Standardized Engineering
• Standardized Deployment Processes
• Optimized maintenance expenses
• Resource Optimization

SNAPSHOTS OF SUCCESS