



**MOST  
COMPANIES  
TALK ABOUT  
DELIVERING  
BUSINESS AND  
TECHNOLOGY  
OUTCOMES.  
WE DO IT.**

**Our customers have used  
our Integration Centers to:**

Stage their entire data center  
technology infrastructure during  
facility construction

Rack and stack components from  
multiple manufacturers into ready-  
to-deploy systems

Configure thousands of network,  
collaboration, security and end-  
user devices

## GLOBAL INTEGRATION CENTERS

WWT's Integration Centers are climate-controlled production environments with advanced networking, secure remote access, and certified procedures specifically designed for staging, kitting and configuring the latest advanced technology solutions. They are staffed with certified engineers with logistical and technical expertise to help reduce the risk, cost and complexity of IT deployments.

### INCREASE DEPLOYMENT SPEED AND REDUCE COSTS

Skilled technology professionals operate more than 55,000 square feet of secure integration space with the capacity to simultaneously configure and integrate thousands of systems per week. WWT rack integration solutions combine technology from leading manufacturers, including Cisco, Dell EMC, NetApp, HP, VMware, APC and many others. WWT provides controlled environments where tasks can be performed on equipment to help customers move from planning and designing a new or evolving technology to implementing it. We asset tag, test, burn in, cable, rack, configure and integrate multi-vendor solutions prior to delivery. The ability to pre-configure technology platforms and devices before shipment to site increases deployment speed and can reduce field engineering costs by 25 to 40 percent, increase order processing speed by 20 percent and reduce maintenance costs by 7 percent.

### REDUCE RISK AND COMPLEXITY

WWT's Integration Centers meet the highest industry standards for quality control, secure supply chain services and inventory management. Work instructions for each customer engagement are documented in our quality system and electronically tracked on a per-asset basis. Individual components and integrated systems are fully tested prior to delivery, lowering the risk of hardware failures in our customers' production environments.

### ENHANCE PERFORMANCE AND VISIBILITY

Integration Center infrastructure offers customers a lab environment that is supported by a dedicated data center for proof-of-concept testing, centralized configuration management and remote solutions demonstrations. Using VPN access with streaming video, customers can observe the integration process in real time, with virtual hands-on access to allow remote configuration, testing and evaluation prior to on-site delivery.



**50%**

INCREASE IN TECHNOLOGY  
DEPLOYMENT SPEED

**35%**

DECREASE IN FIELD  
ENGINEERING COSTS

**20%**

INCREASE IN ORDER  
PROCESSING SPEED

**7%**

DECREASE IN  
MAINTENANCE COSTS



### SOLUTIONS FOCUS AREAS

Big Data	IOT	Security
Cloud	Mobility	Software
Collaboration	Networking	Storage
Compute		

### SERVICES FOCUS AREAS

Consulting	Supply Chain	Lifecycle
Deployment	Lab	Staffing

### GLOBAL PRESENCE

Provide products and services in more than 60 countries  
 Serve 125 distinct global customers  
 More than 2 million square feet of warehouse, distribution and integration space  
 Headquartered in St. Louis, Missouri

### STRATEGIC PARTNERSHIPS

In addition to the following leading OEMs, WWT offers technology products from more than 3,000 manufacturers around the world, so we can provide each customer with precisely the right solutions:

Cisco Systems Gold Certified Partner	Hewlett Packard Enterprise Platinum Partner
Dell EMC Titanium Black Partner	NetApp Star Partner
F5 Platinum Partner	VMware Premier Partner
Hewlett Packard Platinum Partner	Intel Platinum Partner
Microsoft Gold Partner	

### CERTIFICATIONS

We have more than 4,600 engineers and technology professionals available to perform product demonstrations in a virtual environment accessible from anywhere around the world. Our engineers stay abreast of the latest technology developments through continuous training and close working relationships with OEM personnel.

### FINANCIAL STRENGTH

With more than \$10 billion in annual revenue, WWT continues to achieve consistent financial growth as a privately held technology solution provider and offers strength and stability, allowing our customers to feel secure in long-term business partnerships.

### OUR CUSTOMERS

#### COMMERCIAL

60+ Fortune 100 Customers

#### PUBLIC SECTOR

10 Federal Acquisition Contracts  
 80+ State and Local Contracts

#### SERVICE PROVIDER

Telecommunications, Cable, Hosting, Web Services

### RECOGNITION

#### CISCO

2018: Americas Lifecycle Practice of the Year Award  
 2017: Americas Partner of the Year – Global  
 2017: Architectural Excellence Partner of the Year – Data Center  
 2017: Americas Partner of the Year – Lifecycle Management, Enterprise Segmentation and Cisco Services

#### DELL EMC

2018: Partner of the Year  
 2016: Large VAR Partner of the Year

#### NETAPP

2017: National Partner of the Year  
 2017: DOD Partner of the Year  
 2017: Platinum UK Partner  
 2017: Global NetApp Partner-EMEA, APAC & America

#### VMWARE

2017: Global and Americas Partner Innovation Awards  
 2017: #1 Partner – National Premier Solution Provider (Since 2015)  
 2017: NSX Elite (Since 2014)  
 2017: PSPP Elite (Since 2016)

#### MICROSOFT

2017: U.S. Top Windows 10 Deployment Partner for Public Sector



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