



REAL-TIME DECISIONS IN 8 WEEKS
MEET WWT'S HIGH-PERFORMANCE
SAP HANA SOLUTION

World Wide Technology
solves the SAP HANA®
challenge with a
comprehensive solution
that delivers **quick time
to Big Data value.**

KEY BENEFITS

- Quick Time to Value with Integrated Solution and Services
- Gain Instant Insight into Business Operations
- Access, Model and Analyze Transactional and Analytical Data in Real Time
- Reduce Costs Associated with Running Multiple Data Warehouses and Analytics Systems
- Optimize Performance of Business Applications

GROWING DEMAND FOR REAL-TIME INSIGHT AND ANALYTICS

In order to quickly react to changing market conditions, organizations need real-time analysis on operational data. However, the sheer volume of data available today consistently overwhelms traditional disk-based systems, slowing processing times, limiting analytic modeling and leaving organizations without the strategic and operational insight they need as their competitive advantage.

Many organizations are now looking to SAP HANA®, a scalable in-memory database and analytics platform, as a path to high performance and Big Data benefits. However, moving to HANA can be a complex undertaking that requires expert guidance and support.

WWT SOLVES SAP HANA CHALLENGE

World Wide Technology (WWT) solves the SAP HANA challenge with a comprehensive solution that delivers quick time to Big Data value. A Cisco- and SAP-certified appliance eliminates CPU and disk bottlenecks, allowing you to process data for reporting at exponentially higher speeds, enable real-time analytics and deliver relevant data to decision makers in an understandable and user-friendly format. By combining SAP software components optimized on Cisco hardware with WWT's Big Data expertise, integration and analytics services, key business stakeholders and users can access and process data faster, enabling real-time insight into business operations within 8 weeks. The WWT SAP HANA solution includes:

Hardware: Cisco Systems Unified Computing System™ provides the foundation for the SAP HANA appliance, which is optimized by Cisco and validated by SAP. The appliance unites compute, network, storage access and virtualization into a cohesive system that powers memory-intensive applications and virtualized workloads.

Software: The SAP HANA appliance includes a number of integrated SAP software components, including the SAP HANA engine, real-time replication services along with data modeling and data services.

Services: WWT provides range of services to ensure SAP HANA success. Our experts provide Data Environment Assessments to analyze your current environment and data landscape, focusing on SAP applications. We manage the hardware and software deployment, building, racking, stacking and installing the SAP HANA appliance within your environment. Once deployment is complete, WWT oversees integration, which includes connecting the appliance to your SAP Business Warehouse. WWT will identify several high-value reports specific to your industry or business requirements, optimize and remodel the cubes that support those reports. We will also build reports in SAP HANA to demonstrate performance improvements.

KEY PARTNERS

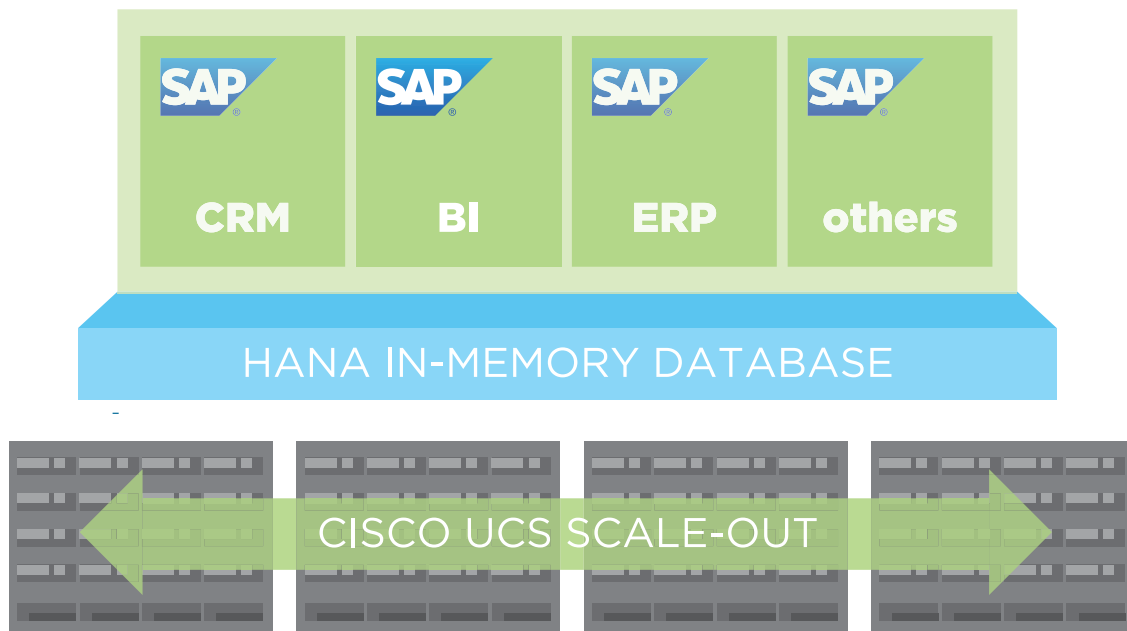


WWT offers Tailored Datacenter Integration (TDI) services, which allows customers to leverage their existing hardware and infrastructure to build a certified SAP HANA environment.

PROVEN SAP HANA METHODOLOGY

WWT takes a multi-phased approach to SAP HANA and utilizes our Advanced Technology Center and Integration Technology Center to streamline deployments, reduce risk and allow you to get started with SAP HANA fast.

Assessment: WWT will first conduct a focused workshop with your team to assess your SAP HANA migration readiness. Our experts will analyze your current application landscape and identify select business areas to integrate. At the end of this assessment, you will receive a high level estimate of the total cost of ownership and a detailed bill of materials that identifies the requirements for your appliance or Tailored Datacenter Integration.



Deployment: WWT will build and configure the SAP HANA appliance for you. We rack, stack, test and install the solution in your environment, including connecting the appliance to your network and performing all data integration tasks.

Analytics: WWT defines use cases based on your specific industry. We then build custom reports and help define key performance indicators. Our experts will also develop, test and deploy predictive analytics models and applications as well as enable mobile analytics for you.

GET STARTED TODAY

Learn more at www.wwt.com and join the growing number of organizations benefiting from WWT's SAP HANA solutions by emailing us at BigData@wwt.com.

World Wide Technology (WWT) brings an innovative and proven approach to how organizations explore, evaluate, architect and implement technology.

Our customers have hands-on access to cutting-edge data center, networking, security and collaboration products in our Advanced Technology Center; technical expertise from our expansive team of engineering resources; and accelerated global product delivery, powered by a sophisticated supply chain management infrastructure.

By working with a financially strong, privately held systems integrator with more than \$6B in annual revenue that ranks among the top tier of partners with Cisco, HP, EMC, NetApp, VMware and Citrix, our customers realize the benefits of saving time and money while significantly minimizing risk.

World Wide Technology, Inc.

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Support: WWT offers multiple levels of SAP HANA Appliance support.

We can manage operating system and firmware updates should you need them. We offer SAP Basis administration and application support. We also maintain and continually enhance analytics and reports to hone Big Data outcomes to your unique market or organizational requirements.

THE WWT DIFFERENCE

WWT delivers strategic guidance and support throughout the entire SAP HANA evaluation and implementation process. Our Big Data team shares business consulting, technology and analytics expertise while WWT's professional services engineers, consulting service engineers and data center technical architects offer in-depth understanding of SAP HANA. More than just delivering hardware and software, WWT's SAP HANA solution includes all of the services and support required to enable real-time analytics quickly without burdening current or adding additional resources. Plus, our Advanced Technology Center provides hands-on access to all of the SAP HANA components, proves ROI through proof of concept and positions the enterprise for future success with additional Big Data analytics and business intelligence solutions.

